



DOWNTOWN E-VENTS

January 18-24, 2019

 DowntownDayton

Featured Event



January 21 - Martin Luther King Day March & Rally

[MLK Dayton](#); from 1323 W. Third St. and other locations, ending at [Dayton Convention Center](#), 22 E. Fifth St.; march starts at 10 a.m., rally follows (approx. 11 a.m.).

MLK Dayton invites any member of the community to celebrate Martin Luther King Day. The theme of the 2019 celebration is 'Justice for All.' The March will start at 1323 W. Third Street near the Charles R. Drew Health Center, with others joining the March along the route as it proceeds to the Dayton Convention Center. A rally and MLK Youth Celebration will be held inside the Convention Center upon arrival, around 11 a.m. An MLK Celebration Banquet also will be held at the Convention Center at 6 p.m. For more info on these and other events taking place prior to and on Martin Luther King Day, visit mlkdayton.org.

Also this Week

January 19 - 5 Year Anniversary Beer Bash

[Warped Wing Brewing Company](#), 26 Wyandot St.; starts at noon.

We can hardly believe it's already been 5 years since we first opened the doors to Warped Wing - and that calls for a little celebration! We'll be tapping various rare beers from our library throughout the day as well as releasing limited barrel aged bottles of our signature Anniversary brew, Baltic Argonaut Baltic Porter. All bottles will be available for purchase starting at noon. Celebratory Tapping Schedule: 12pm - Baltic Argonaut aged in Port Barrels. 1:30pm - Flying Heads Dubbel Pumpkin aged in Bourbon Barrels. 3pm - Baltic Argonaut aged in Rye Whiskey Barrels. 4:30pm - Esther's Li'l Secret (Vintage 2015). 6pm - Baltic Argonaut Baltic Porter aged in Tennessee Whiskey Barrels. Growler fills not available.

Thru January 19 - Oyster Fest

[Lily's Bistro](#), 329 E. Fifth St.; 5-9:30 p.m. Take a culinary trip somewhere warm and sunny this month as Lily's Bistro hosts the return of Oyster Fest with specials and special preparations on everyone's favorite mollusc. Highlights from Oyster Fest include daily \$2/oyster on the half shell, oyster shooters from the bar, fried oysters, and other special preparations of oysters available nightly during dinner service.

Thru January 20 - Finding Neverland

[Schuster Performing Arts Center](#), Second & Main sts.; call for times. Playwright J.M. Barrie struggles to find inspiration until he meets four young brothers and their beautiful widowed mother. Spellbound by the boys' enchanting make-believe adventures, he sets out to write a play that will astound London theatergoers. The magic of Barrie's classic tale springs spectacularly to life in this heartwarming theatrical event. ticketcenterstage.com.

Thru January 27 - The Shadow Box

[Dayton Theatre Guild](#), 430 Wayne Ave.; call for times. *The Shadow Box* made its Broadway debut in 1977, winning both a Tony Award for Best Play and a Pulitzer Prize for Drama. Joe, Brian, and Felicity come from different walks of life, different parts of the country, and are each dying of cancer. They are living their final days with friends and family in a hospice cottage on the grounds of a large California hospital. Joe's wife is in denial, Felicity awaits a visit from her daughter, and Brian plays referee between his ex-wife and his male lover. Each day, the patients are observed and counseled by an invisible Interviewer as they talk candidly about their emotional and physical struggles. Call for cost.

Thru February 28 - Ice Skating

[Riverscape MetroPark](#), 111 E. Monument Ave.; call for times. Sheltered under the covered pavilion, the MetroParks Ice Rink sets the scene as a perfect winter wonderland in downtown Dayton. Patrons may skate daily, including all holidays. While the rink is open, you can enjoy delicious treats from the concession

January 18-21 - Music & More at The Trolley Stop

[The Trolley Stop](#), 530 E. Fifth St.; call for times. Friday, January 18, the Trolley Stop presents live music from **The High Definitions**. Saturday, January 19, come hear **The Clock Reads**. On Monday, January 21, enjoy a little pickin' and grinnin' with the **Old Time Acoustic Jam**. 461-1101.

January 18-22 - Music & More at the OE

[Oregon Express](#), 336 E. Fifth St.; call for times. Friday, January 18, the OE presents live music from **Troy Tipton** and **Hit Squad**. Saturday, January 19, come hear **The Moonstone Band**. On Tuesday nights, give your brain a workout with **Live Trivia**. Call for costs. 223-9205.

January 18-24 - This Week at the DAI

[Dayton Art Institute](#), 456 Belmonte Park North; call for times. View **The DAI's Story** in the Experientcenter. Thursday, January 24, is the next **Tiny Thursdays** program for children and their parents or caregivers. Also on Thursday, check out **Draw from the Collection**, **Curatorial Conversations**, and hear music from the **Skinner Pipe Organ**. Suggested admission to the museum is \$8 for adults; \$5 for seniors and groups; museum members, students (18+), and children/youth 17 and younger are free. Prices for special exhibitions and events vary. 223-5277.

January 18-24 - Music & More at Blind Bob's

[Blind Bob's Tavern](#), 430 E. Fifth St.; call for times. Friday, January 18, Blind Bob's welcomes **Wonky Tonk** and **the Highlife**, **Scary Hotel**, and **Randy Cornett**. Saturday, January 19, it's live music from **Grenades!?** with **Manners**, **Please**, and **Forage**. Sunday, January 20, come hear **Amber Hargett**, **Ben Stalets**, and **Kyle Lyons**. Every Tuesday, join us for **Best. Trivia. Ever**, and every Wednesday it's your chance to take over the mic during **Karaoke with DJ Nancy**. Thursday, January 24, it's **The Wastemen**, and **Bird Brain Breakfast**. Call for costs. 938-6405.

January 20-24 - This Week at The Barrel House

[The Barrel House](#), 417 E. Third St.; call for times. Every Sunday, bring your records to play on one of our two turntables at **VinylVinylSunday** Also this Sunday, enjoy a **Bell's Hopslam Tapping**. On Wednesdays, enjoy a pint, Wu-Tang and other unedited hip hop, and \$1 off drafts at **Wu-Tang Wednesday**. Every Thursday show off your music, poetry, comedy, or other skills at **Open Mic Night**. 222-GRWL.

January 21 - MLK Day Teen Celebration: Marshall

[The Neon](#), 130 E. Fifth St., 11 a.m.-2:30 p.m. Join Dayton & Montgomery County Public Health for a MLK Teen Day Celebration featuring a free screening of *Marshall*, along with a free lunch provided by McDonalds. A group-led discussion of the movie will follow. 225-5700.

January 21 - MLK Dayton Youth Celebration

[Dayton Convention Center](#), 22 E. Fifth St.; 11 a.m. Celebrate the legacy of Dr. Martin Luther King Jr., with speaker Reverend Jeremiah Lewis and entertainment provided by the Trotwood-Madison High School Rams Step Team. Free.

January 21 - MLK Day Skate Riverscape MetroPark

111 E. Monument Ave.; 11 a.m.-5 p.m. Celebrate the holiday at MetroParks Ice Rink! Weather Dependent. \$7. All ages. 278-2607.

January 21 - MLK Celebration Banquet

[Dayton Convention Center](#), 22 E. Fifth St.; 6 p.m. The Banquet will feature guest speaker Fred David Gray, Esquire. Gray's legal career spans a time period of over 60 years. In December 1955 he represented Mrs. Rosa Parks who was arrested because she refused to give up her seat on a bus to a white man, igniting the Montgomery Bus Boycott, City of Montgomery v. Rosa Parks. He was Dr. Martin Luther King, Jr.'s first civil rights attorney. \$75. 333-4700.

area, including a cup of hot chocolate. Take advantage of fun skating activities, such as lessons, themed skating nights and more. Visit metroparks.org/ice-rink to learn more, find daily open hours, and see a schedule of events. Admission: \$5 daily, ice skate rental: \$2 daily. Ages 3 and under are free with a paying adult. 278-2607.

January 18 - Natalie Clifford Barney Salon

[Greater Dayton LGBT Center](#),
24 N. Jefferson St.; 7 p.m.

This group will feature Samuel Dorf as our keynote speaker on the topic of playwright, poet, and novelist, Natalie Clifford Barney, a former Dayton resident and the toast of Paris.

January 18 - Michael Jackson Skate

[Riverscape MetroPark](#),

111 E. Monument Ave.; 7-10 p.m.

Do you love the King of Pop? Then come to MetroParks Ice Rink and moonwalk in ice skates as a DJ plays a variety of Michael Jackson's biggest hits. Groove to Thriller, Black or White, I'll Be There, and even some hits from the Jackson 5. Weather Dependent. \$7. All ages. 278-2607.

January 18 & 19 - Greg Hahn

[Wiley's Comedy Joint](#), 101 Pine St.;
Friday 8 p.m., Saturday 7:15 & 9:30 p.m.

Greg Hahn has parlayed his absurdly energetic, all out style of physical humor, one liners and crowd work, into an act with no waiting for the funny, just immediate pandemonium and panic. His massive likeable and wild stylings have led to numerous television, club, corporate and now theater appearances throughout the country. \$10. 223-5277.

January 18 & 20 - Makeup Lessons

[Studio 816 Hair & Beaute Bar](#),
41 N. Ludlow St.; call for times.

Would you like to learn how to create a natural everyday look for yourself? On Fridays and Sundays, Studio 816 Hair & Beaute' Salon will be offering one on one lessons for only \$50! Food and drinks will be provided.

January 18 & 19, 25 & 26 - Assassins

[PNC Arts Annex](#), corner of Second and

January 18-24 - Music & More at The Dublin Pub

[The Dublin Pub](#), 300 Wayne Ave.;
call for times.

Friday, January 18, hear music from **The Dirk Quinn Band**. Saturday, January 19, it's **Spanish Tony Sanchez**. Monday, January 21, come for **Trivia with a Twist**. Thursday, January 24, **Nick Mitchell** performs. Call for costs. 461-1101.

January 19 - 3rd Annual Women's March Rally

[Courthouse Square](#), Third & Main sts.;
11 a.m.-1 p.m.

This year, we are coming together to honor the work of the civil rights movement and celebrate the #WomensWave of progressive candidates across Ohio and the rest of the country.

January 19 - 6th Annual WinterFolk Festival

[Yellow Cab Tavern](#), 700 E. Fourth St.;
7 p.m.

A night of music, art, and food for all ages. This year we will once again have nonstop music all night and three of the area's fantastic visual artists on hand displaying and selling their artwork. Harvest Mobile Cuisine will be selling its farm-fresh comfort food, and craft beer & cocktails will be for sale. Musicians include Young Heirlooms, OldNews, Amber Hargett, and more! [Find more info here](#). \$15.

January 20 - Warped Yoga

[Warped Wing Brewing Company](#),
26 Wyandot St.; 11 a.m.

\$15 gets you an hour yoga class with your favorite Warped Wing beverage to enjoy. Yoga and beer share the common intention of bringing people together. Beginners welcome!

January 20 - 3rd Sunday at Front Street

[Front Street Building](#), 1001 E. Second St.; 11 a.m.-4 p.m.

Front Street Building Co. invites you to welcome the new year with our family of artists, artisans, and more. Studios across our 4 buildings will be open for you and your friends to tour and visit with the artists.

When you get here, stop by the office for a full list of artists and their location.

January 21 & 23 - Outdoor Broomball Leagues

[RiverScape MetroPark](#),

111 E. Monument Ave.; 6-8 p.m.

Check out Dayton Broomball Association's coed league on Mondays and Wednesdays this winter at MetroParks Ice Rink!

Broomball is a team sport played on ice where players wear shoes instead of skates and use broom-shaped sticks to pass and score goals. The games are free to attend. Cheer on your friends and co-workers and grab a snack from the concession. Visit daytonbroomball.org/riverscape for more info. 274-0126.

January 21-24 - This Week at Toxic Brew Company

[Toxic Brew Company](#), 431 E. Fifth St.;
call for times.

Every Monday, join Toxic for **Monday Movie Night**. Every Wednesday, enjoy live music and coffee-infused beer at **AcoustiCoffee Night**. Every Thursday, women receive 25% off at **Ladies Night**. [Visit Toxic's facebook page for more info](#).

January 22 - International Conference & Festival of Blacks in Dance

[Dayton Convention Center](#),
22 E. Fifth St.; 2-6 p.m.

This event is a dance lover's playground - a fully immersive experience for all things black dance. Presented in partnership with Dayton Contemporary Dance Company (DCDC), this year's Conference and Festival, Etched in Stone: Resilient Through Time, is filled with new ways of engaging the art form to further your personal and professional development in dance and once in a lifetime performances that truly highlight the brilliance of black dance. Don't miss the opportunity to witness the broadest gathering of Black Dance professionals in the US and abroad. [Register here](#). 333-4700.

January 22 & 24 - Curling

[RiverScape MetroPark](#),

111 E. Monument Ave.; 6-9 p.m.

Watch or play an Olympic sport this season with curling league play on Tuesdays and Thursdays. Cheer on your favorite team as they throw stones and sweep to victory! Visit daytonbroomball.org or curltroy.org for more info. 274-0126.

Ludlow streets; call for times.

A multiple Tony Award-winning theatrical tour-de-force, *Assassins* combines Sondheim's signature blend of intelligently stunning lyrics and beautiful music with a panoramic story of our nation's culture of celebrity and the violent means some will use to obtain it, embodied by America's four successful and five would-be presidential assassins. Bold, original, disturbing and alarmingly funny, *Assassins* is perhaps the most controversial musical ever written. Ages 13+. ticketcenterstage.com.

**January 20 -
Dayton Poetry Slam
Presents Jonathan Brown**
[Yellow Cab Tavern](#), 700 E. Fourth St.;
7-10 p.m.

Dayton Poetry Slam is kicking the year off by bringing you two features in the same month. This date features poet/hip-hop artist Jonathon Brown. We'll have two rounds of open mic as well. On the stage, Jonathan is a rhinoceros, trouncing around; on the page, he's an alchemist, transmuting vulnerability into a source of peace. \$2.

**January 24-27 - 2019
Cincinnati-Dayton RV Show**

[Dayton Convention Center](#),
22 E. Fifth St.; see website for times.
Featuring the very latest makes and models of recreational vehicles from all the nation's top manufacturers. Special factory rebates, financing, and on the spot loan approval makes this show a cannot miss! \$10. [Find more info here](#). 847.229.6731.

Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown. While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive.

For many more event listings, visit our website at downtowndayton.org.

If you have questions about this email, reply to this message or call us at (937) 224-1518.

Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for event details.

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email info@downtowndayton.org with a request to be unsubscribed from that publication.*

DOWNTOWNDAYTON.ORG

BE DOWNTOWN.
DAYTON

Our next BusinessFirst! Outreach meeting will be on **January 24** at the NEW Xenia YMCA (366 S. Progress Drive, Xenia, OH 45385) from 9:30am-11am. Come see the great new community asset and hear from some of our community resource partners!



Gwen Eberly

Economic Development & Planning Manager

Montgomery County

451 West Third Street

Dayton, OH 45422

937-496-6941

www.businessfirstdaytonregion.com

Connect with business owners, creatives, and resource providers!

[View this email in your browser](#)

**FOURTH
FRIDAYS
@444**

**FRIDAY,
JANUARY 25
AT 444 E. SECOND ST.**



Fourth Fridays combine coworking, networking, workshops, and friend-making into one highly impactful day for your business. Come for the whole day, drop in for a workshop, or just catch happy hour!

Friday, January 25th

7:30am - 5:00pm

444 E. Second St.

Dayton, OH 45402

RSVP on Facebook

For more info, contact Bonnie Kling (bkling@tecd Dayton.com) or Jim Masonbrink (james.masonbrink@wbi-innovates.com).

SCHEDULE

Open Coworking | 7:30a - 5:00p

Dayton Tech Guide Early Risers | 7:30a - 9:00a

Open Office Hours | 9:00a - 12:00p

Nucleus Guest Speaker Series | 11:00a - 12:00p

Lunch | 12:00p - 1:00p

Round up a few new friends and walk one block over to 2nd Street Market for lunch!

Happy Hour | 4:00p

NOTE: *Attendance at each session is optional. You can work continuously in the coworking areas throughout the day.*

UPCOMING EVENTS

Pints & Preneurs: Film Screening of Generation Startup | January 8th

5:30p - 7:30p @ The Neon

[More Info & Tickets](#)

SBDC New Business Information Session | January 19th

9:00a - 12:00p @ The Entrepreneurs Center

[More Info & Registration](#)

Startup Grind Dayton: Jackie Gamblin of JYG Innovations | January 31st

6:00p - 8:00p @ Third Perk Coffeehouse & Wine Bar

[More Info & Tickets](#)



Start Downtown is a collaborative initiative between numerous volunteers, the Downtown Dayton Partnership, City of Dayton, and the Dayton Development Coalition.

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**MONTGOMERY COUNTY SOLID WASTE DISTRICT'S
APPLICATION FOR BUSINESS INCENTIVE GRANT PROGRAM
(Cover sheet)**

GENERAL INFORMATION

DATE: _____

Business Name: _____

Address: _____

Telephone #/Fax #: _____

E-mail address: _____

Contact/Authorized Representative: _____

Title: _____

Total Funding Requested: \$_____

The proposal for Grant Funds must be attached to this cover sheet and must include the following information:

- Narrative describing how grant funds will be used
- Projected outcome results, financial justification or benefits to recycling goals for capital equipment
- **Format should follow scoring criteria****
- A dollar amount requested and how funds will be allocated (**include vendor/supplier quote**). Other important information should include, but is not limited to the following:

Will grant funds be used to cover administrative expenses? _____

Will professional service expenses be incurred? _____

Can the project be completed if not fully funded? **Y / N** Is the project scalable? **Y / N**

****Applications without a vendor/supplier quote will be automatically disqualified.****

Note: Completion of **Recycling Survey** (Pages 5&6) – Commercial/Industrial/Institution Recycling Survey, setting forth weight and type of materials recycled by organization is due for each year. **This report is a prerequisite for funding under this program.**

**Prior to submittal deadline a mandatory pre-application meeting will be held at
1:30 p.m. on February 5, 2019 by the District.
MONTGOMERY COUNTY SOLID WASTE DISTRICT
2550 SANDRIDGE DRIVE
MORAINE OH 45439**

APPLICATIONS ARE DUE TO THE DISTRICT ON March 29, 2019

GRANT GOALS

The incentive grant program for businesses will provide funding to enhance, increase and promote:

- Recycling in the County
- Waste Reduction
- Composting Opportunities

ELIGIBILITY

All businesses located within Montgomery County are eligible to participate in the program provided the organization:

- (1) agrees to enter into a grant agreement in the form of a deferred loan to receive assistance in the business incentive grant program.
- (2) submits annual recycling data to the District (see Recycling Survey prescribed by OEPA).
- (3) attends **MANDATORY** application pre-submission meeting to be held at 1:30 p.m. on February 5, 2019.

BUSINESS APPLICANTS MUST SUBMIT A LETTER OF ENDORSEMENT FROM A DISTRICT MEMBER. DISTRICT MEMBERS INCLUDE ALL 28 JURISDICTIONS WITHIN MONTGOMERY COUNTY. ENDORSEMENT LETTER MUST BE OBTAINED FROM THE JURISDICTION IN WHICH THE BUSINESS APPLICANT IS LOCATED.

FUNDING

Actual awards will vary based upon the scoring criteria, number of applications, and the funds available for the program. In 2019, the total funds available are a minimum of \$150,000 with \$120,000 available for capital equipment purchases and \$30,000 available for new service requests.

APPLICATION

Applications must follow the format set forth on the cover sheet and must be signed by the authorized representative of the company. Where applicable, include pictures and information on equipment to be replaced or new equipment proposed.

- The Recycling Survey (included) must be submitted each year and is a prerequisite for funding.
- Eligible grant projects require a financial contribution to the project equal to thirty percent (30%) of the total project cost. Match funds for projects must be a cash contribution directly related to the project.

Example:

Funding requested	\$ 9,100	(Total project multiplied by .70)
Minimum Match	<u>3,900</u>	(30% of Total Project)
Total Project Funding	\$13,000	

FUNDING DECISIONS

A subcommittee will review the business recycling incentive grant applications and make recommendations, based upon objective scoring criteria, to the Solid Waste Management Policy Committee. The Solid Waste Management Policy Committee will make final funding decisions. Applications for new service requests will be accepted and awarded on a first-come, first-serve basis until all funds have been expended.

ALLOWABLE USES FOR INCENTIVE FUNDS

1. Capital equipment purchase to increase or expand current recycling efforts (i.e. baler/compacter).
2. Specialty material recycling service (i.e. textiles/oils/containers).
3. Equipment/materials/software to increase/expand operations for Processors (i.e. shredder, delivery trucks, tracking software, special equipment to increase processing of materials).
4. Compost/Food Waste Management Program (purchase of on-site equipment or contract for compost collection by processor/hauler).

UNALLOWABLE USES FOR INCENTIVE FUNDS

1. Salaries or benefits of employees.*
2. Land acquisition.

ACCOUNTABILITY AND REPORTING REQUIREMENTS

- Grant recipient must submit a summary report of all approved activities at the end of the project or by **October 25, 2019**, whichever date is sooner.
- Grant recipients are responsible for promoting the receipt of funds.
- Only costs incurred after the grant approval date are eligible for reimbursement. Receipt of invoice(s) and proof of payment for capital equipment purchase is required for release of grant funds **by October 25, 2019**.
- Pictures of equipment that have been funded through the grant must be provided to the District. Representatives of the District have the right to visit participating businesses at any reasonable time to evaluate the expenditure of grant funds.
- Capital equipment must be insured and the Montgomery County Solid Waste District must be listed as an additional insured on the policy for the term of the loan/grant period.

* Costs associated with staff labor to install/build project structure may not be used as part of the total project cost calculation or to meet the 30% threshold for community investment. Labor performed by staff is **not reimbursable or allowable for use in calculating total project cost.**

SCORING CRITERIA

Each application is eligible for 100 points. Applications will be ranked based on point total. Funding will then be awarded by rank until total available funds have been distributed.

Applications with multiple line items will have each line item scored separately.

Applications will be approved using the following rating system:

<u>Criteria</u>	<u>Possible Points</u>	<u>Points Awarded</u>
1. Completeness of Proposal	15	_____
2. Relevance to Grant Goals (Page 2)	25	_____
3. New Project vs. Enhancement of Existing Project (Projects with biggest impact on Grants Goals will be scored higher.)	10	_____
4. Innovation of Project	10	_____
5. Promotional Measures / Advertisement of New Project	15	_____
6. Project Investment Benefits / Financial Justification	<u>25</u>	_____
	100	

Business FOCUS

Highlights of News & Events at Your
Dayton Metro Library



DAYTON
METRO
LIBRARY



Are You a Chamber Member?

As a business professional, one of your resolutions for the New Year should be to look into the membership benefits offered by your local or regional Chamber of Commerce. Investment in a Chamber membership could bring you free networking, access to mailing lists, or opportunities to include your business in a monthly newsletter. Some Chambers also offer discounts on prescription drugs, other professional services, and worker's comp premiums. If you are already a Chamber member, take a second look at their events and opportunities in 2019. It's an investment that will pay dividends in the year ahead!

Did you know? Two of the Chambers in our area have moved in recent months. New addresses are listed here:

[South Metro Regional Chamber of Commerce](#) has moved to 332 Congress Park Dr., Suite B, Dayton, Ohio 45459

[Northmont Area Chamber of Commerce](#) is now located at 215 W. National Rd., Englewood, Ohio 45322. Mailing dress remains PO Box 62, Englewood, Ohio 45322.

Upcoming Programs and Events:

Library Resources for Business Owners and Entrepreneurs

Join Business Services Librarian Ann Riegle-Crichton as she explains why a Dayton Metro Library card is easy, free, and essential equipment for business success!

[More info.](#)

WED, 1/9, 10-11 AM, [Main Library Launch Point](#)

Early Risers

A digital identity app for homeless youth, an app to organize rec basketball, and a social media app focused on teen mental health are on deck. Whether you're interested in pitching your business or supporting local startups, we want you to join us!

FRI, 1/25, 7:30-9 AM [More info and registration](#)

The Human Factor- Recruiting and Hiring Great People

This series is designed to make attendees think about company culture, communication strategies and meeting the human needs of employees and coworkers. Workshop 1: Human Resources Change Consultant, Manu Brune and Leadership Coach Chris McClure will discuss what business owners need to consider as they hire their employees. [More info.](#)

This event will be held at the [Business Solutions Center](#), 1435 Cincinnati St., Suite 300, Dayton 45417. It is presented in conjunction with Dayton SCORE. Please register in advance at [Dayton.score.org](#).

WED, 2/6, 10 AM-12 PM

Useful Links

[Ohio Business Portal](#)

[U.S. Small Business Administration](#)

[Dayton SCORE](#)

[The Entrepreneurs Center](#)

[SBDC at The Entrepreneurs Center](#)

[Panerians](#)

[Ohio Means Jobs - Montgomery Co.](#)



[Chamber Events](#)



Questions? Suggestions?

Ann Riegle Crichton
Business Services Librarian
Dayton Metro Library
937.496.8631
DaytonMetroLibrary.org/Launch-Point



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Chapter Chair Corner



Ann Riegle Crichton
Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a non-profit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and non-profit businesses to start and grow in the Miami Valley area.

The holiday season is now behind us. It's time to think about resolutions and goals for the new year ahead.

Might I suggest one to add to your list? If you already have a Dayton SCORE mentor, reach out to them with a progress report. Let them know how things are going with your business.

If you don't yet have a mentor, 2019 could be your year to establish that relationship. Our volunteer mentors bring expertise, experience and support to the table. [Request a Dayton SCORE Mentor.](#)

Our first workshop series of the year, The **Human Factor**, focuses on the human performance aspects of your business. The first session is February 6. For more details [Click Here.](#)



The dates for the Spring 2019 non-profit workshops will be announce in early 2019.

- Strategic Planning
- Board Development
- Fundraising
- Marketing
- Volunteer Management
- Financial Management

For additional information about our non-profit workshops [click here](#).

The non-profit training workshop series is held twice per year spring and fall.

These workshops are led by local experts and Dayton SCORE volunteers. Also, Dayton SCORE provides free mentoring to non-profit organizations and charities by volunteers experienced in working as board members and executives in non-profit organizations.

The **Spring 2019 Non-Profit** series focuses on topics that our research has shown to be of critical importance to non-profits. These workshops begin at 10:00 am are FREE and include a lunch (12:00-1:00 pm) that affords the opportunity for networking.

Miami Valley Calendar of Workshops and Events



There are numerous workshops and events scheduled for the months of January and February in Miami Valley business area.

These business related conferences, workshops, and events are highlighted by **Dayton SCORE** , **Dayton Metro Library**, **SBA**, and various local **business associations**.

[Review the January and February List](#)

The logo features the text "Small Business, BIG IMPACT Award" inside a light blue, slightly tilted rectangular frame with a white border. The words "Small Business," and "Award" are in a cursive font, while "BIG IMPACT" is in a large, bold, sans-serif font. The background of the entire graphic is a light gray with a pattern of small, light blue circles.

Small Business,
BIG IMPACT
Award

brought to you by:



Small Business, Big Impact Award

AWeber is awarding \$20,000 to one small business or nonprofit that is making a big impact in the lives of its customers and community. To enter, submit a brief video or essay that explains what you do and answers the following two questions by Jan. 4:

- How are you making an impact in the lives of your customers and community?
- How would you use \$20,000 to make an even bigger impact?

[Enter to Win](#)

Lean Canvas: Create Your Business Plan Quickly

Jan. 8 @ 11 a.m. ET / 8 a.m. PT



Do you want something better than a business plan?

In this webinar, you'll learn how to establish a quick and useful blueprint of your business by creating a "Lean Canvas."

[Register Now »](#)

Maximizing After-Tax Profits on Your 2018 Return

Jan. 10 @ 1 p.m. ET / 10 a.m. PT



What can you do now to get the most out of your 2018 tax return?

In this session, we'll show you what's new on your 2018 return and what you can do to lower your tax bill. We will also include questions to ask your CPA or tax advisor.

[Register Now »](#)

How Can Small Businesses Comply with OSHA Standards?

Jan. 17 @ 1 p.m. ET / 10 a.m. PT



How can a safe and healthy workplace increase productivity?

Join this webinar to learn to create a safe and healthy workplace that complies with OSHA guidelines and maximizes productivity.

[Register Now »](#)

The Power of Tiny Marketing Actions

Jan. 24 @ 1 p.m. ET / 10 a.m. PT



Is your business using these key marketing strategies?

This webinar will show you how to choose efficient, high impact daily marketing tasks that will boost your business.

[Register Now »](#)

How to Connect with Any Potential Customer, Referral Partner, or Influencer

Jan. 31 @ 1 p.m. ET / 10 a.m. PT



Do you need more leads?

In this webinar, you will learn how to use a three-step process to generate 80-100 new client leads in just seven days.

[Register Now »](#)

Dayton SCORE helps you succeed!

Amy's Holistic Solutions

Amy's Holistic Solutions, LLC.



Amy White has a B.S. degree from Ohio University in Nutrition and is a cancer survivor. During her cancer treatments she realized she had to make a change. After going to a detox seminar, she started making changes to her diet and the products she was using. From that time on, she vowed to make her own healthy personal care products. She found out, through research as an Aromatherapy and Herbal Wellness specialist, that what you put on your body is just as important as what you put in your body .

People were interested in her story and in trying her products, which are made fresh every time. She uses all natural ingredients, the kinds of ingredients you might find in your kitchen pantry and health food store. She also started teaching classes about making homemade products and how a healthy diet promotes a healthier lifestyle.

How SCORE Helped:

Amy requested help from Dayton SCORE in early 2017. Ann Riegler-Crichton and Bob Puskar both met with Amy several times and provided guidance and assistance. **Amy's comment: "They really understand my business needs and my mission. Ann and Bob provided great ideas, comments and suggestions to help my business succeed. "**

[Visit Amy's Holistic Solutions Website](#)

Now Connect With Your Own Dayton Mentor

SCORE is a nonprofit resource partner of the U.S. Small Business Administration (SBA). Because of this, our mentoring services are free, no matter how many times you visit a mentor.



Email



Video



Phone



Face-to-face

[Request Your Mentor](#)



SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration, and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost.

Find out more about our mission, vision and values [here](#).



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. All opinions, conclusions, and/or recommendations expressed herein are those of the author(s) and do not necessarily reflect the views of the SBA.



We wish every day of your new year to
be filled with success, happiness and
prosperity.

Happy New Year!



Resolution: Work with the SBDC to reach my business goals!

Every January brings a flurry of activity for small businesses that includes tying up the previous year while moving in new directions for the new one.

Don't do it alone! Our goal is to be your partner; working with you through challenges; exploring new possibilities and helping you to reach your goals. Please reach out to us **937.281.0118**. We have a great team in place to assist you whatever your needs. We have diverse areas of expertise; including goal setting, cash flow management, buying/selling a business, human resources, export assistance and more.

Visit our Website



We're Open for Business in Greene County

Beginning January 4th, we are partnering with Ohio University to provide SBDC services to area businesses. SBDC advisor, Mark Lankford, will be seeing clients at our newest satellite office at the Russ Research Center; located at 2642 Indian Ripple Road in Beaver Creek. Mark will be taking appointments there on Tuesdays and Thursdays.

Call 937-281-0118 for an appointment.

Join us for an Open House

Also mark your calendars for **Tuesday January 22nd**, and join us for an open house at Mark's new digs at the Russ Research Center. Drop in between 11:00am and 4:00pm to meet Mark, find out how the SBDC can help your business and learn about business development plans for the region. We'll be sure to have some snacks, too.

[RSVP](#)

Attention Food Based Businesses

Please take our survey and tell us what your challenges are

We are working with Lean Six Sigma Black Belt and trainer extraordinaire, Jeff Cole, to develop a workshop that provides tools for process improvement geared toward food based businesses. Please help us to make sure the workshop is what you need by filling out a brief survey.

[Take Survey](#)



CDFA Training Institute

Opportunities to Learn, Network, and Advance Your Career -- Next from the CDFA Training Institute --

This year, the [CDFA Training Institute](#) will present a series of highly acclaimed training courses aimed at strengthening your capacity to encourage development, spur investment, create jobs, and build a sustainable model for economic development. Take a moment to review our online courses coming up in the next few months. No need to travel if the weather is bad -- they are all web-based! Register today to secure your spot before rates increase.

Intro Bond Finance WebCourse

February 20-21, 2019

The [Intro Bond Finance WebCourse](#) addresses the basic requirements for issuing a bond, the rules and regulations that govern tax-exempt and taxable bonds, the major players involved in a bond transaction, and the roles and responsibilities of both public and private sector participants.

[Learn More >>>](#)

[Register >>>](#)

Intro Tax Increment Finance WebCourse

March 20-21, 2019

The [Intro Tax Increment Finance WebCourse](#) offers an in-depth look at the guiding principles and appropriate application of TIF. This course brings TIF deal-making and best practices into focus through a two-day program targeting the entire TIF community including economic developers, public agency representatives, bond issuers, legal professionals, developers, financial advisors, and other stakeholders.

[Learn More >>>](#)

[Register >>>](#)

Intro Housing Finance Course

May 22-23, 2019

The [Intro Housing Finance WebCourse](#) begins with an introduction to the complex world of housing including introducing attendees to the terminology and landscape of the housing space in community development. During this course, experts will walk through the multitude of diverse capital sources layered into housing deals based on the type of housing being developed. Attendees will lastly delve into innovative case studies from across the U.S. of how investment in an effective housing financing strategy can help drive the success of local economic development.

[Learn More >>>](#)

[Register >>>](#)

Intro Public-Private Partnership (P3) Finance Course

June 19-20, 2019

The [Intro Public-Private Partnership \(P3\) Finance WebCourse](#) examines this emerging development finance model with a focus on how development finance agencies can adopt P3 principles to address a variety of projects. This course will cover basic P3 concepts, key players involved in transactions, asset valuation, contract negotiation, risk assessment, revenue stream development, and feasibility analysis.

[Learn More >>>](#)

[Register >>>](#)

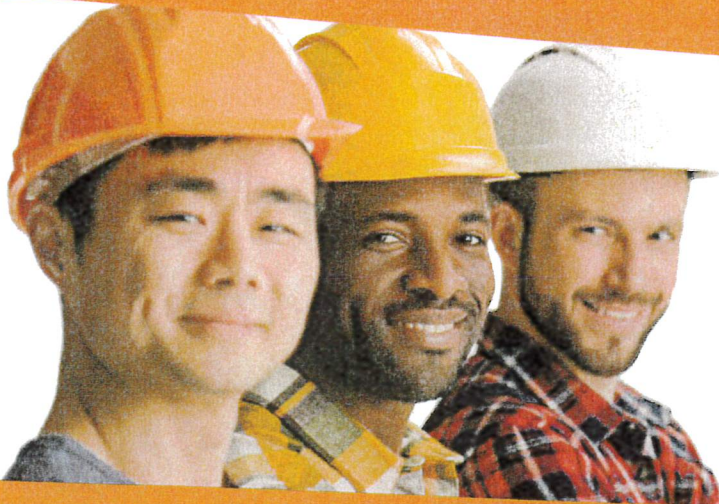
The [Council of Development Finance Agencies](#) is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit entities alike. For more information about CDFA, visit www.cdfa.net or e-mail info@cdfa.net.

Council of Development Finance Agencies
100 E. Broad Street, Suite 1200
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(614) 705-1300
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of experienced
professionals!**

Tuesday

**February 26
2-5 p.m.**

**Dayton
at Convention Center
22 East Fifth St.**

REGISTER HERE

or visit

OhioMeansJobs.com/Montgomery

\$100 registration fee includes:
10-by-10 booth, 6-foot table, and two chairs
Complimentary parking (one pass per employer)

Deadline for registration and payment is
Friday, January 25 at 5 p.m.

For more information, contact
Elley White, Business Operations Analyst
(937) 952-1395



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LCID

LIFE CYCLE INDUSTRY DAYS




MOVING TO
19-21 JUNE 2019

DAYTON CONVENTION CENTER ~ DAYTON, OHIO

Theme:
Improving Warfighter Readiness by Strengthening Alliances

Details on registration and agendas are forthcoming

After attending LCID 2019, view DoD capabilities at the
Vectren Dayton Air Show - 22-23 June 2019



You have received this message because you elected to get occasional announcements from the Life Cycle Industry Days committee.
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