

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

November 5, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start Up** in New Philadelphia. This workshop provides an overview of issues related to starting and operating a business such as business and financial planning, market demand, and financing. To register, please visit [here](#).

November 5, 2018 – The Ohio Department of Transportation (ODOT) will be hosting a **Disadvantaged Business Enterprise Workshop** in Columbus. This FREE workshop will provide an overview of the certification process, as well as available contract opportunities with ODOT, COTA, and the Columbus John Glenn International Airport. To register, please visit [here](#).

November 6, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Zanesville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

November 6, 2018 – Cultivate will be hosting **Get Found on Google Search & Maps** in Grove City. This FREE workshop will explore Google My Business which is a free tool for local businesses who want to connect with customers. To register, please visit [here](#).

November 6, 2018 – Spark Fairborn will be hosting **How to Start a Food Business From Scratch** in Fairborn. This workshop will feature Charlynda Scales who will discuss basics of starting a food business. To register, please visit [here](#).

November 6, 2018 – Columbus SCORE will be hosting **How to Master Digital Marketing** in Columbus. This workshop will explain the top communication trends that small businesses must learn and use in order to reach today's savvy consumers. To register, please visit [here](#).

November 6, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Pickerington. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

November 6, 13, 20, & 27, and December 4, 2018 – The SBDC at Columbus State will be hosting **Business Plan 101** in Columbus. This series of workshops will cover the executive summary, the business and product description, organizational structures, the marketing plan, and business financial statements. To register, please visit [here](#).

November 7, 2018 – Dayton Business First will be hosting a **Small Business Resource Rally** in Dayton. This FREE event will feature the various agencies and organizations that provide assistance with business development, business finance, and workforce assistance to small businesses. To register, please contact Angela Swartz at swartza@mcoho.org.

November 7, 2018 – The SBDC at Warren County Career Center will be hosting **HR & Workforce Issues** in Lebanon. This FREE workshop will provide a deep dive on current and future HR solutions that can prove valuable with your business workforce and staffing decisions. To register, please visit [here](#).

November 7, 2018 – The SBDC at The Entrepreneurs Center (TEC) and the Dayton Public Library will be hosting **Market Research that Won't Break the Bank** in Dayton. This FREE workshop will discuss the various resources available to identify potential customers, information on market size, researching competition, and more! To register, please visit [here](#).

November 7, 2018 – Columbus SCORE and FranNet will be hosting **What You Need to Know About Franchise Ownership Today** in Columbus. This workshop will demystify the franchise buying process and explains how to successfully get into business. To register, please visit [here](#).

November 7, 2018 – Sinclair Community College will be hosting **Closing the Generation Gap in the Workplace** in Dayton. This interactive course will discuss generalized characteristics of the different generations represented in the current workforce and learn how to leverage them for a more productive organization. To register, please visit [here](#).

November 7-8, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

November 8, 2018 – Spark Fairborn will be hosting **Facebook for Businesses** in Fairborn. This FREE workshop will focus on Facebook strategies and tips to being successful for small businesses. To register, please visit [here](#).

November 8, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

November 8, 2018 – Clark State Community College and FASTLANE will be hosting the **Greater Dayton Additive Manufacturing Leadership Conference** in Beavercreek. This event will discuss implementing new technologies and improve processes to become a leader in additive manufacturing. To register, please visit [here](#).

November 8, 2018 – The SBDC at Columbus State will be hosting **Making Your Business “Thrive” in 2019** in Columbus. This FREE workshop will discuss what it is needed to prep a business for 2019 to reach business goals. To register, please visit [here](#).

November 8, 2018 – The SBA, USDA, ECDI, the SBDC at Ohio University and Buckeye Hills will be hosting a **Bankers Roundtable** in Cambridge. This FREE event will discuss program updates on SBA 504 program, Ohio Regional 166 Loans, Buckeye Hills RLF, SBDC programs, and more! To register, please email twyman@ohio.edu or 740-593-1797.

November 8, 2018 – The Dayton Metro Library will be hosting **Own Your Future** in Dayton. This FREE workshop will discuss information sharing, self-awareness tools, small group breakouts, and resource sharing. To register, please visit [here](#).

November 8, 2018 – Clark State Community College and FASTLANE will be hosting the **Additive Manufacturing Leadership Conference** in Beavercreek. This conference will feature business and manufacturing leaders from multiple industries sharing emerging additive manufacturing trends and best practices. To register, please visit [here](#).

November 8, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in St. Clairsville. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

November 8, 2018 – The Pike Community Action Committee and the Kricker Innovation Hub will be hosting **Pricing Your Products** in Portsmouth. This FREE workshop will educate attendees about properly pricing products and services and performing a break-even analysis to determine if the pricing structure is sound. To register, please email Angela Duduit at aduduit@shawnee.edu.

November 8, 15, & 29, 2018 – The SBDC at Columbus State will be hosting **Successful Selling for the Small Business Owner** in Columbus. This series of workshops will lead attendees through the development of a simplified business strategy to help build long-term relationships and increased revenue. To register, please visit [here](#).

November 9, 2018 – The Cincinnati MBAC will be hosting **Your Credit/Your Business** in Cincinnati. This workshop will discuss the connections between personal credit and business growth, how to improve credit, and much more! To register, please visit [here](#).

November 9, 2018 – The SBA, USDA, ECDI, the SBDC at Ohio University and Buckeye Hills will be hosting a **Bankers Roundtable** in Marietta. This FREE event will discuss program updates on SBA 504 program, Ohio Regional 166 Loans, Buckeye Hills RLF, SBDC programs, and more! To register, please email twyman@ohio.edu or 740-593-1797.

November 9, 2018 – Clark Schaefer Hackett will be hosting **Chinese Business Environment & Impact of Tariffs** in Dayton. This FREE workshop will discuss China's continued evolution in the global economy and the current business and political environment. To register, please visit [here](#).

November 9, 2018 – Innovate New Albany will be hosting **Building Culture From Employee One** in New Albany. As part of the *Tiger Talk Series*, this FREE workshop will discuss how values shape a startup's culture and how culture can both attract and retain needed talent. To register, please visit [here](#).

November 9, 2018 – The Dayton Metro Library will be hosting **Own Your Future** in Dayton. This FREE workshop will discuss information sharing, self-awareness tools, small group breakouts, and resource sharing. To register, please visit [here](#).

November 9, 2018 – WiBN will be hosting **Ripple Effect – Be Your Best and Others Will Be Benefit** in Springfield. As part of the *Hot Topics Koffee Talk*, this event is designed for roundtable, peer-to-peer conversation and networking for career, business, and personal life. To register, please visit [here](#).

November 11-12, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

November 13, 2018 – Ohio State University will be hosting **The Starting Line** in Columbus. This event provides Columbus professionals with access to the tools, education, and network needed to make informed decisions about taking the first steps to starting a business. To learn more and to register, please visit [here](#).

November 13, 2018 – The Dayton Better Business Bureau will be hosting **Eclipse Integrity Awards Seminar** in Dayton. This FREE workshop will discuss the award process and how to put together a competitive nomination package with insights from past winners. To register, please visit [here](#).

November 13, 2018 – CincyTech will be hosting a **Big Breakfast & Startup Showcase** in Cincinnati. This event will feature dozens of companies from CincyTech's portfolio and the region that are building something new in southwest Ohio. To register, please visit [here](#).

November 13, 2018 – SCORE Columbus will be hosting **The 12 Challenges to Increasing Company Value** in Columbus. This workshop will educate attendees on what financials and metrics are most important to focus on as the leader and how to turn the right growth-related dials to drive company valuation. To register, please visit [here](#).

November 13, 2018 – Dayton Tech Guide will be hosting **Pints & Preneurs** in Dayton. This FREE workshop will feature Sean Freeman of Freehype who will organize a panel of entrepreneurs to talk about the intersection of art and technology in business. To register, please visit [here](#).

November 14, 2018 – Technology First will be hosting **Taste of IT 2018** in Dayton. This conference will feature a number of topics including technology trends for 2019, network innovation in a post-copper world, Dayton Regional Cyber Range, overcoming security threats, powering the future, and much more! To register, please visit [here](#).

November 14, 2018 – FranNet will be hosting a **Franchise Business Expo** in Cincinnati. This FREE event will allow attendees to meet leading franchise companies looking to expand, to compare franchise models, learn about funding sources, learn about trends in franchising, and have questions answered by business consultants. To register, please visit [here](#).

November 14, 2018 – The Innovation Center at Ohio University will be hosting an **IDEation Workshop** in Athens. This FREE workshop is designed to coach attendees through the next steps in developing a business idea. To register, please visit [here](#).

November 14, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **Email & Social Media Marketing: Amplify Your ROI** in New Philadelphia. As part of the *Digital Marketing Seminar Series*, this workshop will show how to make the most of the combination of email and social media for a business. To register, please visit [here](#).

November 15, 2018 – Spark Fairborn will be hosting **How to Streamline Your Business Operations** in Fairborn. This FREE workshop will discuss creating business procedures to help increase the productivity of a business. To register, please visit [here](#).

November 15, 2018 – Columbus SCORE will be hosting **Learn How The Library Is Your Premier Source for Business Information** in Columbus. This workshop will review free business data to complete a business plan and sample business plans. To register, please visit [here](#).

November 15, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

November 15-16, 2018 – The Defense Logistics Agency (DLA) will be hosting the **Training, Knowledge, and Opportunities Seminar** in Columbus. This FREE seminar teaches vendors how to find open solicitations, how to submit a quote through the DLA Internet Board System (DIBBS), the procedures for viewing/downloading drawings, and how to use iRAPT to get paid. To register, please visit [here](#).

November 16, 2018 – Innovate New Albany will be hosting **The Power of Peers: The Secret Weapon of the Most Successful Entrepreneurs** in New Albany. This FREE workshop will feature a panel discussion by multiple business owners who have tapped into the Power of Peers to improve the success of their business and personal lives. To register, please visit [here](#).

November 16, 2018 – WiBN will be hosting **Ripple Effect – Be Your Best and Others Will Be Benefit** in Dayton. As part of the *Hot Topics Koffee Talk*, this event is designed for roundtable, peer-to-peer conversation and networking for career, business, and personal life. To register, please visit [here](#).

November 16, 2018 – Columbus SCORE will be hosting **Start with Talents, Finish with Strengths** in Columbus. This workshop will discuss how to create a strong platform in creating a personalized operating manual using your talents. To register, please visit [here](#).

November 17, 2018 – The SBDC at The Entrepreneurs Center will be hosting **New Business Information Session** in Dayton. This FREE workshop will provide an overview of issues related to starting and operating a business, business planning, financial planning, and market demand. To register, please visit [here](#).

November 20, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

November 23, 2018 – WiBN will be hosting **Ripple Effect – Be Your Best and Others Will Be Benefit** in Beaver Creek. As part of the *Hot Topics Koffee Talk*, this event is designed for roundtable, peer-to-peer conversation and networking for career, business, and personal life. To register, please visit [here](#).

November 27, 2018 – The Dayton BBB and the Women in Business Network will be hosting **The Ripple Effect** in Dayton. As part of their *Lunch and Learn* series, this event will feature Rebecca Victor who will discuss her transformative process to help clients understand and trust their abilities to create the life of their dreams. To register, please visit [here](#).

November 28, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business, resources available, business plans, and more! To register, please visit [here](#).

November 28, 2018 – ORV-WBC will be hosting **Women Leaders Matter** in Columbus. This event will feature Linda Lu with Nationwide Insurance who will discuss her menu for Inspirational Leadership and provide introductions to Nationwide's Supplier Diversity team. To register, please visit [here](#).

November 28, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Athens. This class will cover topics such as types of ownership, licensing, tax requirements, sources of financing, identifying your customer, and how to market your product or service. To register, please visit [here](#).

November 28, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **How to Craft Compelling Subject Lines** in New Philadelphia. As part of the *Digital Marketing Seminar Series*, this workshop will discuss how to get the attention of customers and get the response you desire. To register, please visit [here](#).

November 29, 2018 – The SBDC at The Entrepreneurs Center will be hosting **Recordkeeping for a Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit [here](#).

November 29, 2018 – Columbus SCORE will be hosting **Stop Trying to Climb the Corporate Ladder and Create Your Own** in Dublin. This FREE workshop will feature a panel of business owners who will discuss how they found the right business that matched their own goals, budget, and experience. To register, please visit [here](#).

November 29, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This workshop will educate existing or prospective small business owners on the federal and state tax rights, requirements, and responsibilities. To register, please visit [here](#).

November 29, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

November 30, 2018 – The SBDC at Columbus State will be hosting **Capital Crash Course** in Columbus. This FREE workshop will discuss the various types of small business financing available, how to determine the amount of financing needed, what to bring to the table to get the cash needed, and more! To register, please visit [here](#).

November 30, 2018 – Innovate New Albany will be hosting **Zero to MVP – How to Find, Build, and Launch a New Product** in New Albany. This FREE workshop will provide an understanding of prototyping and customer feedback to create a true “minimum viable product” to launch. To register, please visit [here](#).

December 1, 2018 – Wright State University will be hosting **Patent Basics** in Dayton. This FREE workshop offers basic intellectual property information and search techniques for using the U.S. Patent and Trademark Office (USPTO) website and databases. To register, please visit [here](#).

December 4, 2018 – The SBDC Hamilton County at the ULGSO will be hosting **Start & Grow Your Business: Laying the Right Foundation** in Cincinnati. This FREE workshop is designed for transitional and encore entrepreneurs who are transitioning from employee to entrepreneur. To register, please visit [here](#).

December 5, 2018 – Strategic Leadership Solutions will be hosting **Process Improvement 101** in Canton. This course provides basic tools to support the Plan, Do, Check (Study), Act method of Continuous Improvement. To register, please visit [here](#) or call (937) 390-9773.

December 5, 2018 – Columbus SCORE will be hosting **Tax Planning for Small Business** in Columbus. This workshop will discuss the most important aspects of the new tax reforms (Tax Cuts and Jobs Act 2018) beginning December 31, 2017. To register, please visit [here](#).

December 5, 2018 – Innovate New Albany will be hosting **Building a Bulletproof Business** in New Albany. This FREE workshop will educate attendees on how to identify the bottlenecks that keeping them from success, overcoming leadership blind spots so teams can exceed, and improving leadership style to create long-lasting, positive effects on your business. To register, please visit [here](#).

December 5, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **Shorten Your Sales Cycle** in New Philadelphia. As part of the *Digital Marketing Seminar Series*, this workshop will discuss the dos and don'ts, show a sample autoresponder calendar, and share real case studies of success. To register, please visit [here](#).

December 5, 2018 – The SBDC at the Warren County Career Center will be hosting **Business Tax Overview** in Mason. This FREE workshop will provide an overview of the taxes that are important for small businesses. To register, please visit [here](#).

December 6, 2018 – The Ohio Department of Transportation (ODOT) will be hosting a **Disadvantaged Business Enterprise Workshop** in Columbus. This FREE workshop will provide an overview of the certification process, as well as available contract opportunities with ODOT, COTA, and the Columbus John Glenn International Airport. To register, please visit [here](#).

December 7, 2018 – Shawnee State University and the Community Action Committee of Pike County will be hosting **Access to Capital** in Portsmouth. This FREE workshop will give entrepreneurs a look at the various ways to finance a business and the process of getting a loan. To register, please email Angela Dudit at adudit@shawnee.edu.

December 7, 2018 – WiBN will be hosting **Believing in a Great 2019** in Piqua. As part of the *Hot Topics Koffee Talk*, this event is designed for roundtable, peer-to-peer conversation and networking for career, business, and personal life. To register, please visit [here](#).

December 7, 2018 – Strategic Leadership Solutions will be hosting a **Lean and Six Sigma Overview** in Columbus and Cincinnati. This FREE, 2-hour seminar will compare and contrast the principles of Lean and Six Sigma to allow organizations to select the most appropriate problem solving methodology for their workplace. To register, please visit [here](#) or call (937) 390-9773.

December 7, 2018 – Columbus SCORE will be hosting **Overcoming the Fear of Business Planning** in Columbus. This hands-on workshop will educate attendees on using the Business Canvas to simplify business and strategic planning, creating a value proposition, clarifying and focusing on what's driving business growth, and more! To register, please visit [here](#).

December 7, 2018 – WiBN will be hosting **Believing in a Great 2019** in Springboro. As part of the *Hot Topics Koffee Talk*, this event is designed for roundtable, peer-to-peer conversation and networking for career, business, and personal life. To register, please visit [here](#).

December 11, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

December 12, 2018 – ABLE/CEA will be hosting **Small Business Frequently Asked [Legal] Questions** in Dayton. This FREE workshop will provide an introduction to financial literacy, the new tax law, and individual tax returns. To register, please visit [here](#).

December 12, 2018 – The SBDC at The Hamilton Mill will be hosting **Google Tips and Tricks** in Hamilton. This FREE workshop will discuss free advertising, preventing piracy, standing out in the crowd, empowering you to manage your own experience, and more! To register, please visit [here](#).

December 13, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This workshop will educate existing or prospective small business owners on the federal and state tax rights, requirements, and responsibilities. To register, please visit [here](#).

December 13, 2018 – Strategic Leadership Solutions will be hosting a **Lean and Six Sigma Overview** in Toledo and Cleveland. This FREE, 2-hour seminar will compare and contrast the principles of Lean and Six Sigma to allow organizations to select the most appropriate problem solving methodology for their workplace. To register, please visit [here](#) or call (937) 390-9773.

December 13, 2018 – The SBDC at Columbus State will be hosting **Achieve Business Success by Increasing Your Emotional Intelligence** in Columbus. This FREE workshop will educate attendees on the importance of identifying strengths and weaknesses, controlling emotions, and more! To register, please visit [here](#).

December 15, 2018 – The SBDC at The Entrepreneurs Center will be hosting a **New Business Information Session** in Dayton. This FREE workshop will answer questions about starting, buying, or expanding a small business. To register, please visit [here](#).

Ohio Export Internship Program

Applications are now available for companies to request a summer 2019 intern through the Ohio Export Internship Program. It is designed for companies looking to improve their export initiatives. The program matches companies with students from Ohio universities who have taken export-focused coursework at The Ohio State University Max M. Fisher College of Business, Cleveland State University's Monte Ahuja College of Business or Youngstown State University's Williamson College of Business Administration. The Ohio Development Services Agency provides a 50 percent reimbursement for intern wages, up to \$3,600. To learn more and to apply, please visit [here](#). The deadline to apply is **February 1, 2019**.

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

<http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf>

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2019!

The USDA, Rural Development, Business & Industry Loan Guarantee Program can provide loan guarantees for the purpose of:

- Acquiring new businesses or expanding existing businesses;
- Purchasing and improving real estate;
- Purchasing machinery & equipment;
- refinancing outstanding debt; and
- providing term working capital.

Projects prioritized by headquarters are those projects intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity.
- Commercially available unmanned technologies.
- Food distribution such as grocery stores and food manufacturing along with agritourism and biotechnology.
- Advancement of energy security by boosting production of energy from natural gas, oil, coal and renewables.
- A focus on "made in America" including projects for infrastructure, distribution, and value-chain participants.
- Projects that advance the quality of life. For example modern utilities, medical services, and for the treatment and recovery of opioid addiction.
- Advancement of career training and development.

The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to reducing risk, the issuance of the loan guarantee can allow for additional fee income through the sale of the guaranteed portion on the secondary market.

Should there be an opportunity to consider financing one of these projects, please keep these programs in mind. There are guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Please contact a staff member listed below to schedule a time to meet to further discuss the program and its advantages.

Christie Hooks	Christie.Hooks@oh.usda.gov	614-255-2397
Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

Alexander Kohls
Senior Area Manager – Dayton Region
Columbus District Office

U.S. Small Business Administration

(614) 633-6372

alexander.kohls@sba.gov



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November 14-15, 2018

Composite Innovations

Ways to save money and manufacture innovative products while using composites

Composites One, the Closed Mold Alliance, and Magnum Venus Products (MVP) in Partnership with IACMI - The Composites Institute invite you to attend Composite Innovation\$! You do not want to miss this all new workshop focused on composite structure cost reduction innovations.

[Register to attend](#)

November 29, 2018

FAST Talk

Creating a Compelling Employee Value Proposition

Speaker: Bill Ratterman with Aliniti

According to a recent Gallup study, 37% of engaged employees are looking for jobs or watching for opportunities, 56% of employees who are not-engaged are more likely to seek a new job. And for employee's who are actively disengaged, the percentage of individuals likely to look for another job climbs to 73%. The evidence is clear, the more disconnected employees feel, the more likely they are to leave their job.

So how can you strengthen the connection between your employees and the company? You may be missing a compelling [\[Read More\]](#)

[Register Now](#)

December 4, 2018

SBIR/STTR Proposal Writing Workshop and Networking

Lead by: John Mackay, UDRI's Proposal Manager

As part of its outreach to technology-based small businesses, UDRI and FASTLANE will offer an SBIR / STTR Proposal Writing Workshop and Networking Event. The event will include a 2-hour class providing an overview of the Congressionally-mandated SBIR / STTR programs and expert advice on SBIR / STTR Proposal Writing. The event will also include presentations from local resources to support technology businesses. The event will conclude with a 1-hour networking session, with snacks and cash bar.

[Register Now](#)

Tamara Wamsley

Marketing & Business Strategist, FASTLANE

University of Dayton Research Institute
300 College Park, Dayton, OH 45469-7536
o: 937.229.1381 | c: 937.620.2972 | FASTLANE-MEP.org



FASTLANE is a vital resource for manufacturers. The FASTLANE team of specialized manufacturing and engineering consultants help accelerate manufacturing success, advance innovation, and drive growth through technology acceleration, continuous improvement, workforce development, supply chain optimization, and sustainability. Connecting manufacturers to a vast network of affordable resources including expert engineers, scientists, manufacturers, suppliers, and other professionals. FASTLANE is the west-central Ohio Manufacturing Extension Partnership and is located within the University of Dayton Research Institute.



DOWNTOWN E-VENTS

Nov. 9-15, 2018



Featured Events

Upcoming



November 9 - The Flyer Launch Party

*Courthouse Square, Third & Main sts.;
10 a.m.-noon.*

Join us as we celebrate the launch of The Flyer shuttle service. The first rides on The Flyer will leave from the stop at Courthouse Square during this event, which will feature giveaways, hot drinks and comments from RTA and partners about the new service. The Flyer is a new, free, circulator shuttle from the Greater Dayton RTA that provides easy access to offices, local dining, nightlife, entertainment, parks, hotels, parking, and all that downtown Dayton has to offer. The eco-friendly shuttles run on a continuous loop, stopping at each shuttle stop approximately every 10 minutes. The Flyer is made possible through sponsors Premier Health and CareSource, along with partners the University of Dayton, the Downtown Dayton Partnership, and the City of Dayton. For more info, visit iriderta.org/TheFlyer.

November 23 - Dayton Holiday Festival Kickoff Events

*Courthouse Square and vicinity in
Downtown Dayton; 4-9 p.m.*

The Dayton Holiday Festival, presented by DP&L, is your source for family-friendly holiday fun in downtown Dayton. The festival kicks off Thanksgiving weekend with the **Grande Illumination** tree lighting and the **Dayton Children's Parade Spectacular in Lights**. But the tree lighting and parade aren't the only highlights that night! A full evening of fun holiday entertainment and activities is planned from 4 to 9 p.m., including live Main Stage entertainment, the Gingerbread Homes for the Holidays contest, the Street Fair on Third, holiday crafts and games for kids, a holiday adventure around the festival footprint, horse-drawn wagon rides, live reindeer, and much more. Visit daytonholidayfestival.org for all the details. Most activities free. 224-1518.



November 13-16 - 89th Annual Waffle Shop

*Christ Episcopal Church, 20 W. First
St.; 11 a.m.-2 p.m.*

For 89 years, Christ Church has provided a grand celebration of community in downtown Dayton while raising money for programs that serve the area as well as our church. Enjoy homemade waffles, sausages, soups and sandwiches. In addition to eat-in and carryout dining, Waffle Shop includes a craft bazaar, bake sale, Elsie's Attic rummage sale, and a raffle. 223-2239.



Thru November 18 - **An Act of God**

[The Loft Theatre](#), 126 N. Main St.;
call for times.

Thou shalt laugh! Get ready for an audience with The Almighty that will have you holy rolling in the aisles. God is here - in human form - and She wants to set the record straight with a new set of Commandments. Joined by Her faithful angels, Michael and Gabriel, She's ready to clear up a few misconceptions, share a few secrets and answer the big questions that have baffled mankind since Creation itself. The comedy's divine in the hottest show since the burning bush. 228-3630.

Thru December 15 - **Exhibit: Come Together**

[The 48 High Street Gallery](#), 48 High St.;
call for times.

The Dayton Society of Artists is pleased to announce the juried exhibition, *Come Together*. This exhibition brings multiple female artists together in a wide representation of media: screen-print, installation, painting, and photography. The juror this year is Emily Sheehan - an accomplished artist and professor at Indiana University Southeast.

November 9 & 10 - **Annual Holiday Bazaar**

[The Dayton Woman's Club](#),
225 N. Ludlow St.; Fri. 12-6 p.m.,
Sat. 10 a.m.-3 p.m.

Browse a variety of gift items, baked goods, holiday decorations, cards, jewelry, and raffle items. The Friday dinner & Saturday lunch are open to the public; reservations are required. Call for cost. Cash bar. 228-1124.

November 9 & 10 - Super **Dope Comedy Festival**

[Wiley's Comedy Joint](#), 101 Pine St.;
Fri. 8 p.m., Sat. 7:15 & 9:30 p.m.

Join Wiley's for a fun and crazy weekend with great comics, hosted by Dan Sebree. \$10. 223-5277.

November 9 & 10, 16 & 17 - **Sideshow**

[PNC Arts Annex](#), 46 N. Ludlow St.;
call for times.

Based on the real lives of conjoined twins,

November 10 - Oregon **District Barstool Open**

[The Oregon District](#), E. Fifth St.;
11 a.m.-5:30 p.m.

Put together a team of four and join us for a crazy-fun 9-hole indoor miniature golf outing in the Oregon District! [Register here](#) or by visiting one of the participating bars or URS. Proceeds benefit local children and adults with disabilities at United Rehabilitation Services!

November 10 - Second **Saturday Drawing Session**

[The 48 High Street Gallery](#),
48 High St.; 9:30 a.m.-noon.

Join us for nude figure drawing in the gallery! \$5 model fee; Open to individuals at all drawing levels. Bring your own materials including drawing boards. Easels, tables, and chairs are provided.

November 10 - **The Ugly Duckling**

[Victoria Theatre](#), 138 N. Main St.;
1 & 4 p.m.

Lightwire Theater uses incredible electroluminescent puppetry to tell the story of *The Ugly Duckling*. Based on the original Hans Christian Andersen tales, this visually entrancing stage production offers hope to us all as we root for the ugly duckling who exemplifies resilience and heroism along the way to becoming a beautiful swan. Recommended for ages 5 and up. [ticketcenterstage.com](#).

November 10 - Erica Blinn **with Special Guest The High Definitions**

[The Trolley Stop](#), 530 E. Fifth St.;
9:30 p.m.

Nashville by way of Columbus, Ohio, rocker Blinn settles into a steady rock groove on her latest release. The hooks that have always anchored her songs are as strong as ever, bursting with an infectious spirit. 461-1101.

November 10-15 - Music & **More at The Dublin Pub**

[The Dublin Pub](#), 300 Wayne Ave.;
call for times.

Saturday, November 10, **Nick Mitchell** takes the stage. Monday, November 12, come for

November 13 - **Pints & Preneurs @ 444: Creatives in Tech**

444 E. Second St.; 5-7:30 p.m.

Ever wonder where technology and arts collide? Join us in November as Sean Freeman of Free Hype leads Creatives in Tech - a panel of Trotwood natives & entrepreneurs who will talk about the intersection of art & tech in their businesses. On the panel we'll have: [Trey Hope](#) of [tr3Designs](#), 3D printing original goods for your everyday use; Bill Claxton, designer of clothing brand @CityBoys; & Jordyn Calhoun, founder of cosmetic brand [Smooch Maquillage](#).

November 13 - Chester Elton

[Victoria Theatre](#), 138 N. Main St.;
5:45 p.m.

One of today's most influential voices in workplace trends, Chester Elton has spent two decades helping leaders engage their employees by sharing proven secrets behind high-performance cultures and teams. Supported by research with more than 850,000 working adults, Elton's work has generated real solutions for leaders looking to manage change, drive innovation, and lead a multi-generational workforce. [ticketcenterstage.com](#).

November 13 - Grants 101

[Dayton Metro Library - Main Library](#),
215 E. Third St.; 6-8 p.m.

Are you a new Development Professional or a nonprofit staff person charged with writing grants for your organization? Are you finding it difficult to begin, or are you having trouble locating grant funders? This class demystifies the process and provides you with step-by-step instructions to get you started. Meet with other new grant writers and share your experiences both negative and positive. You'll leave this class with a well-defined plan of action!

November 13 - **TED Talks @ Lunch**

[Dayton Metro Library - Main Library](#),
215 E. Third St.; noon-1 p.m.

Dayton Metro Library's Diversity and Inclusion Committee hosts a thought-provoking brown bag lunch program in the Main Library's Eichelberger Forum. **TED Talks @ Lunch** features a screening of three

Daisy and Violet are the star attraction in a carnival sideshow - singing Siamese twins - with opposing dreams: Daisy seeks a life in the spotlight and Violet wants to settle down in a home with a husband. When musician Buddy and talent scout Terry enter their lives and promise to take them to the top of the entertainment scene, their lives change forever and they struggle to balance their individual dreams with their inescapable physical connection. ticketcenterstage.com.

November 9-11 - AcadeCon

[Dayton Convention Center](#),

22 E. Fifth St.; visit site for times.

For the sixth year running, AcadeCon is excited to return for three-days of gaming with friends old and new. Hosting numerous gaming events, including organized play through Pathfinder Society and D&D Adventures League, AcadeCon also features an extensive gaming library, live recordings from a number of popular podcasts, other live entertainment and symposiums, gaming and craft vendors and much more! [Buy tickets here](#). 463-2665.

November 9 & 11 -

Rigoletto

[Dayton Performing Arts Alliance](#);

[Schuster Performing Arts Center](#),

Second & Main sts.; Fri. 8 p.m.,

Sun. 3 p.m.

The Dayton Opera presents Verdi's heart-wrenching drama *Rigoletto*. A ringing curse ignites this gripping tale of lost innocence and a father's bitter revenge. \$29-95. daytonperformingarts.org. 228-3630.

November 9-13 -

Music & More at The OE

[Oregon Express](#), 336 E. Fifth St.;

call for times.

Friday, November 9, the OE presents live music from **The Tracers**. Saturday, November 10, come hear **Evil Eye Gypsy**. On Tuesday nights, give your brain a workout with **Live Trivia**. Call for costs. 223-9205.

November 9-15 -

This Week at the DAI

[Dayton Art Institute](#),

456 Belmonte Park North; call for times.

The DAI presents its latest exhibit, *Muse: Mickalene Thomas Photographs*, along with the companion exhibition *tete-a-tete*. **The DAI's Story** continues to be on view in the

Trivia with a Twist. Thursday, November 15, the Pub welcomes back **Nick Mitchell**. Call for costs. 461-1101.

November 11 - Slaying the Dragons of Writing

[Dayton Metro Library - Main Library](#),

215 E. Third St.; 1:30-3 p.m.

A panel of published authors discuss the stumbling blocks that harass their work, and how they vanquish them. Panelists include Greg Enslin, Vickie L. Weaver, Frances McGee-Cromartie, and more. Free and open to the public. 463-2665.

November 11 - Second Sunday Music Series: Trio Abelia

[Dayton Metro Library - Main Library](#),

215 E. Third St.; 2-3:30 p.m.

The Second Sunday Music Series focuses on world music, with informal performances each month. **TRIO ABELIA** Orchestral winds (oboe and horn) blend with piano. Free and open to the public. 463-2665.

November 12 -

Veterans Day Paint

[Picture Perfect Paint Parties](#),

123 N. Ludlow St.; 2-4 p.m.

Come celebrate Veterans Day with us painting a paint party. We thank you by offering buy one ticket, get another free. Registration is required. 265-0691.

November 12 -

Prime Rib Dinner Special

[Basil's](#), 312 N. Patterson Blvd.; 4-9 p.m.

Every Monday night at Basil's you can feast on our Prime Rib Dinner Special! Our tender, juicy prime rib entree starts with a salad and comes with a baked potato and seasoned vegetables, and ends with a decadent dessert. This 3 course meal is only \$25, so come while it lasts! 818.4390.

November 12 -

NaNoWriMo Write In

[Dayton Metro Library - Main Library](#),

215 E. Third St.; 5-8 p.m.

Bring your laptop or your notebook to the Library and work in the company of others! This November, writers can connect with other writers at the Dayton Metro Library - to learn from each other, network, and gain tools they can apply to their craft. The **Fall Writing Series** features programs led by

short TED Talks videos, followed by discussion about Diversity in the Workplace. The free program is open to the public. The TED Talk videos to be screened are: "What It's Like to Be the Child of Immigrants" (8 minutes), "What Baby Boomers Can Learn From Millennials at Work and Vice Versa" (12 minutes), "How To Get Serious About Diversity and Inclusion in the Workplace" (11 minutes). For more information, call 463-2665 or visit DaytonMetroLibrary.org.

November 14 -

All-You-Can-Eat Crab Legs

[Basil's](#), 312 N. Patterson Blvd.; 4-9 p.m.

Each and every Wednesday we will be offering all you can eat Crab Legs and sides for just \$38 per person! Reservations will only be accepted for groups of 5 or more with a two hour time window. Sides will include our Signature Truffle Fries and Basil's Vegetables. 818.4390.

November 15 -

Rose and Ramen PopUp

[Table 33](#), 130 W. Second St.; 5-10 p.m.

Chef Desmond's house-made Ramen noodles, paired with weekly features including vegan and gluten-free options. Broths made with local produce, grass-fed beef bones, and free-range chicken or pork. We are laying our claim to the best Ramen in Dayton. Ramen will be served a la carte or with a bottle of our featured Rose for \$25. Live DJ or music every week. Resident DJ Isicle every 1st and 3rd Thursday of every month. \$3.33 Local craft beers and 33% off all bottles of wine. 999-3070.

November 15 - Holiday Special Launch Party

[Warped Wing Brewing Company](#),

26 Wyandot St.; 5-10 p.m.

Holiday Special is a well-balanced Lager with aromas of Ginger, Lemon Peel and Nutmeg. Made with Honey to help bring out a mildly sweet taste. Embrace old traditions while toasting to new ones.

November 15 -

Monthly Wine Tasting

[The Dayton Club](#), 40 N. Main St.;

6-8 p.m.

Enjoy expertly paired plates from our executive chef while celebrating an assortment of wines from our exquisite collection! Call our front desk at 224.4381 to reserve your spot today! \$15 for Dayton Club

Experiencenter. Friday, November 9, join the DAI for **Vine and Canvas**. Saturday, November 10, come hear **Artist Talk: Wills "Bing" Davis**, or take your family on an **ARTventure**. Thursday, November 15, is the next **Tiny Thursdays** program for children and their parents or caregivers. Also on Thursday, come hear the museum's recently restored **Skinner Pipe Organ**, or enjoy the latest edition of **Curatorial Conversations**. Suggested admission to the museum is \$8 for adults; \$5 for seniors and groups; museum members, students (18+), and children/youth 17 and younger are free. Prices for special exhibitions and events vary. 223-5277.

November 9-15 - This Week at The Barrel House

[The Barrel House](#), 417 E. Third St.; call for times.

Friday, November 9, come by for dinner from Good Golly Miss Molly on **Food Truck Friday**. Saturday, take \$5 off full flights from 11am-1pm at **Liquid Brunch**. Every Sunday, bring your records to play on one of our two turntables at

VinylVinylSunday. Tuesday, November 13, make candles at **Wicks & Wine**. Each Wednesday, enjoy a pint, Wu-Tang and other unedited hip hop spun by DJ Ike B, and \$1 off drafts at **Wu-Tang Wednesdays**. Thursday, November 15, show off your music, poetry, comedy, or other skills at **Open Mic Night**. 222-GRWL.

November 9-15 - Music & More at Blind Bob's

[Blind Bob's Tavern](#), 430 E. Fifth St.; call for times

Friday, November 9, Blind Bob's presents live music from **Secret Circle Society**, **Rage Dufrane**, **Choke Hazard**, and **Vibes Sky**. Saturday, November 10, hear music from **Floodwalker**, **Wolftooth**, **Fast Beers**, and **Gromulous**. Every Tuesday, join us for **Best. Trivia. Ever.** and every Wednesday it's your chance to take over the mic during **Karaoke with Nancy**. Thursday, November 15, hear music from **The New Old Fashioned**, **Adventures with Vultures**, and **Charlie Jackson & The Heartland Railway**. Call for costs. 938-6405.

experienced, published authors on topics ranging from time management and overcoming roadblocks, to strategies for revision and NaNoWriMo sessions. All programs are free and open to the public. For more information, visit [DaytonMetroLibrary.org](#). 463-2665.

November 12 - Mayhem & Mystery Dinner Theatre: The Phantom of the Festival

[Spaghetti Warehouse](#), 36 W. Fifth St.; 7-9:30 p.m.

Mayhem & Mystery presents their interactive mystery show at the Spaghetti Warehouse. It's time for the Italian Autumn Pumpkin Harvest Festival, but bizarre happenings have caused so many festival planners to quit. What is behind the festival problems? Who is the mysterious phantom haunting the events? Solve the mystery, and you could win a prize. Dinner and the mystery show are only \$29.95 (tax and gratuity not included). Reservations are required. 461-3913.

November 12 - Sweat

[The Loft Theatre](#), 126 N. Main St.; 7 p.m.

Winner of the 2017 Pulitzer Prize for Drama, this fiery story explores identity, racial tension and economic politics in the industrial, blue-collar world of the American labor force. Set in hard-hit Reading, Pennsylvania, much of the action unfolds in a local bar where factory coworkers congregate to laugh and commiserate as layoffs loom in the new economy that no longer values things made with human labor - with sweat. [ticketcenterstage.com](#). 228-3630.

November 12-16 - Happy Hour

[View 162](#), at [Crowne Plaza Hotel](#), 33 E. Fifth St.; 3-7 p.m.

Enjoy fine dining, a relaxed atmosphere and beautiful panoramic views at our happy hour, every weekday from 3 to 7 p.m.

members and \$20 for non-member guests. 224-4381.

November 15 - Holiday Gift Gallery Opening Reception

[The Contemporary Dayton](#), 118 N. Jefferson St.; 6-8 p.m.

We're mixing things up this year! Instead of our Holiday on Ice kickoff party, we are opening our Annual Holiday Gift Gallery with a casual Thursday evening preview party that's free and open to the public. Stop by The Contemporary Dayton for a peek at the Holiday Gift Gallery, featuring fine art and fine craft by 50+ local artists, just in time for gift-giving season! Holiday Gift Gallery runs from November 16-December 22. 228-8414.

November 15 - Living in Tents

[The Neon](#), 130 E. Fifth St.; 7:30 p.m.

In January 2011 Paul Crane (Director) discovered a tent city in downtown St. Louis, along the Mississippi River. He was curious as to who these people were, and their stories, so he started volunteering. He quickly realized that if he wanted to truly capture how these people lived and the full reality of their collective and individual existence, he would have to move in with them. The viewing of this documentary is during National Hunger and Homelessness Awareness Week. Ticket sales will be donated to Homefull. \$10.

November 15-18 - A Little Piece of Heaven

[First Lutheran Church](#), 138 W. First St., call for times.

Presented by Undercroft Players. An unlikely relationship is forged in the quirky tourist shop. Restless biker Michael, who is given a job in the shop, finds a friend in the sassy elderly Lily, although their relationship certainly doesn't start out that way. But there's something odd about this little shop owned by the equally odd Elizabeth and Henry. Suspicion and disagreement turn to respect and trust in this place where long lost things are finally found. \$5/\$10. [Find more info here](#). 222-7848.

Downtown's weekly e-vents

is produced by the Downtown Dayton Partnership, and is only a sampling of everything happening downtown.

While every attempt is made to highlight events appealing to a variety of interests, e-vents is not intended to be comprehensive.

For many more event listings, visit our website at downtowndayton.org.

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Learn about the importance of expanding and growing your business throughout the Indo-Pacific region, how to build the right partnerships needed to win business, and hear about regional trends and market demand across various sub-sectors such as civil aviation/space; advanced materials/supply chain; defense/security; and cybersecurity.



What to Expect

- Discuss procurement needs directly with foreign buyers and government decision makers
- Gain insight on geopolitical and economic issues in the region
- Hear from experts on how critical issues including export compliance, cybersecurity, and intellectual property rights impact your business
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- Leverage U.S. Government trade contacts to support your global sales

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For more information, please contact:

Shelby Daiek
Shelby.Daiek@trade.gov
801-524-3091

SBA STEP Grants Available

Eligible companies in Utah can apply for STEP funding to cover \$300 off the cost of registration to participate in the **Discover Global Markets Conference**. STEP Grant applications are available through the World Trade Center Utah. Please contact Nicole Sherwood: nsherwood@wtcutah.com; (801) 599-9185.

Join the Conversation!

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