



MONTGOMERY COUNTY YOUTHWORKS SUMMER 2018

YOUTH CAREER SERVICES 365 (YCS365)

A Comprehensive Case Management and Employment Program

Do you want to learn a new skill or get job experience while getting paid?
We assist Montgomery County in-school youth in developing fundamental life skills for managing their personal growth, interpersonal relationships, and career development opportunities.

We provide employment and training opportunities for the youth of Montgomery County.

Not everyone that applies will be selected.



Montgomery
County

A proud partner of the AmericanJobCenter® network

DEVELOP JOB SKILLS & GET JOB READY!

MONTGOMERY COUNTY RESIDENTS
14 - 18 YEARS OLD
In-School
Considered to have a barrier to
employment

YEAR ROUND 365 EMPLOYMENT AND TRAINING

2018 APPLICATIONS ACCEPTED FEBRUARY 5 - APRIL 30

APPLY

YOUTH CAREER SERVICES
1111 Edwin C. Moses Blvd
Dayton, Ohio 45422

OhioMeansJobs.com/Montgomery

Monday - Friday
8:00 a.m. - 5:00 p.m.
(937) 224-1482

***IMPORTANT CHANGES ***

Because of state mandates on youth program funding, Montgomery County YouthWorks Summer Employment Program is transitioning to [Youth Career Services 365 \(YCS365\)](#), a Comprehensive Case Management and Employment Program (CCMEP). **YCS365** is a year-round program that begins with the YouthWorks summer program and provides options for work experience in the fall, winter, and spring months. Each YouthWorks participant will also attend two-weeks of paid education/training and participate in eight weeks of work experience during each term.

***Important changes** have been made to the **program** and the **application process**

Who is eligible?

- ✚ 14 to 18 years old (*must be 14 at the time of application*)
- ✚ Low-income households - Above income youth are encouraged to apply as additional funding is available
- ✚ Montgomery County resident
- ✚ Full-time student in Montgomery County school system
- ✚ Must be enrolled in the YouthWorks summer program to participate in other sessions

Has one or more of the following barriers:

- ✚ *Basic skills deficient (low grades or behind a grade level)*
- ✚ *An English language learner*
- ✚ *A Justice System offender*
- ✚ *A homeless child/youth or a runaway*
- ✚ *In foster care or has aged out of the foster care system*
- ✚ *Pregnant or parenting children*
- ✚ *A youth who is an individual with a disability*
- ✚ *Requires “Additional Assistance” to complete an education program or to secure/hold employment*

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

April 14, 2018 – Cincinnati SCORE will be hosting **Small Business Dream to Reality – What it Takes** in Cincinnati. This workshop will provide valuable insights into validating your concept to planning next steps, as well as myths, realities, and the adventure of becoming a successful business owner. To register, please call 513-684-2812 or send an email to score@scoreworks.org.

April 16, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start Up** in New Philadelphia. This workshop will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand, and financing. To register, please visit [here](#).

April 16, 2018 – The Foreign Policy Leadership Council (FPLC) will be hosting **What in the World: Global Hot Spots and U.S. Foreign Policy** in Cincinnati. This event will feature Martha Raddatz, Chief Global Affairs Correspondent for ABC News, who will discuss the multiple foreign policy challenges the U.S. is facing. To register, please visit [here](#).

April 17, 2018 – Columbus SCORE will be hosting **Leading Your Company – Becoming a Top Performing Executive** in Columbus. This workshop will discuss the 4 steps to preventing major leadership mistakes, managing the epicenter of pressure, effectively managing the Board, and building a dedicated team. To register, please visit [here](#).

April 17, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

April 17, 2018 – Columbus SCORE will be hosting **HR 101 – Hiring, Onboarding, and Paying Employees** in Dublin. This workshop will educate attendees on federal laws, progressive discipline, legal matters, risky hiring practices, and implementation. To register, please visit [here](#).

April 17, 2018 – The SBDC at Columbus State will be hosting **DeviceReady – Managing Your On-Line Presence** in Columbus. This workshop will educate attendees on how consumers find businesses online, using social media to access content, utilizing apps and GPS devices to find a business, and more! To register, please visit [here](#).

April 17, 2018 – Scioto Productivity Solutions and the SBDC at the OSU-South Centers will be hosting **Lean for Small Business** in Piketon. This interactive workshop will cover topics such as improving manufacturing practices, increasing profitability, reducing costs, and improving quality. To register, please visit [here](#).

April 17-18, 2018 – ORV~WBC will be hosting the **2018 Catch the Wave Regional Conference** in Columbus. This conference will offer an extensive schedule of workshops, a peer-to-peer power hour, wisdom circle, meetings with buyers, and much more! To register, please visit [here](#).

April 18, 2018 – ECDI will be hosting **Capital for Construction: Accurately Estimating for a Profitable Job** in Columbus. This workshop will discuss how to estimate construction project costs in order to ensure a profitable outcome. To register, please visit [here](#).

April 18, 2018 – Sinclair Community College will be hosting **Building a Compliance Dashboard** in Dayton. This workshop will address best practices in the areas of OSHA, healthcare, and cybersecurity compliance. To register, please visit [here](#).

April 18, 2018 – The SBDC at Ohio University will be hosting **Facebook Sales & Marketing** in Cambridge. This FREE workshop will discuss how businesses can utilize Facebook to increase marketing and sales. To register, please visit [here](#).

April 18, 2018 – Columbus Business First will be hosting **CIO Tomorrow** in Columbus. This conference will focus on the areas of workforce development, recruiting, retention, promotion, training, education, and access when it comes to the technology community. To learn more and to register, please visit [here](#).

April 18-19, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

April 19, 2018 – The Dayton Metro Library and Dayton SCORE will be hosting **Sales 101 for the 21st Century** in Dayton. As the second installment of a three-part series, this session will provide a grounding in best practices fundamentals for those who are beginning or considering a career in sales or sales support. To register, please visit [here](#).

April 19, 2018 – The Small Business Administration (SBA) and Cultivate will be hosting **Legal, Accounting, and Insurance** in Columbus. This FREE workshop will feature business professionals that will discuss legal, accounting, and insurance needs for small businesses. To register, please visit [here](#).

April 19, 2018 – The SBDC at Warren County will be hosting **Steps to Starting Your Own Business** in Mason. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 19, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 19, 2018 – ACEnet will be hosting **Small Business Bookkeeping, Finances, & Taxes** in The Plains. This FREE workshop will explore how to manage small business income and expenses, as well as learning how to budget and finding the resources to help a business succeed. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 19, 2018 – Sinclair Community College will be hosting **Ten Keys to Effective Strategic Planning** in Dayton. As part of the *Sunrise Series Breakfast Briefings*, this workshop will teach a new approach to creating a plan that's actionable, concise, and dynamic. To register, please visit [here](#).

April 19, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in St. Clairsville. This FREE class will cover a variety of topics including types of ownership, licensing, tax requirements, sources of financing, and more! To register, please visit [here](#).

April 19, 2018 – Sinclair Community College will be hosting **Building a Culture of Accountability** in Dayton. As part of the *Foundational Leadership Series*, this workshop is designed to build essential skills for new or growing leaders. To register, please visit [here](#).

April 19, 2018 – The Entrepreneurship Development Group (EDG) of Athens County, Ohio will be hosting a **Capital Access Roundtable** in Athens. This FREE workshop will provide information on funding resources available to businesses, as well as answers to many other questions. To register, please contact [Trenia Twyman](#) at 740-596-1460.

April 19, 2018 – The Small Business Hub at the Wright Brothers Institute will be hosting **Subcontract Management for Primes and Subs** in Dayton. This FREE workshop will cover topics such as teaming for success, setting expectations, evaluating teaming partners, and monitoring contract performance. To register, please visit [here](#).

April 19, 2018 – Technology First will be hosting **Today's Transformation Will Lead to Tomorrow's Success** in Dayton. This event will discuss current and future networking and security capabilities that may be employed to tackle this complex environment. To register, please visit [here](#).

April 20, 2018 – Innovate New Albany will be hosting **Why You Need to Reinvent Yourself and Your Company Every 3.5 Years** in New Albany. This FREE workshop will discuss how change is happening more often and at a faster speed than ever before and the process of reinventing yourself and a company. To register, please visit [here](#).

April 20, 2018 – Sinclair Community College will be hosting **Closing the Generation Gap in the Workplace** in Dayton. This workshop will identify the impacts of generational differences and provide knowledge and tools for success. To register, please visit [here](#).

April 23-26, 2018 – The OSU-South Centers will be hosting a **Lumber Grading Course** in Piketon. This four-day workshop will include a thorough study and explanation of the NHLA Rules Book, emphasizing the basics of hardwood lumber inspection. To learn more and to register, please visit [here](#).

April 24, 2018 – The SBDC at Wright State, the City of Xenia, the Xenia Area Chamber of Commerce, and the SBA will be hosting a **Small Business Owner Succession Planning Seminar** in Xenia. This FREE workshop will discuss how new and existing business owners can protect their assets and investments of their business. To register, please visit [here](#).

April 24, 2018 – Columbus SCORE will be hosting **How to Write Your Business Plan** in Circleville. This workshop will focus on the business elements that need to be defined in the business plan, such as identifying the best market segments, pinpointing the most profitable customers, and how to beat the competition. To register, please visit [here](#).

April 24, 2018 – Frost Brown Todd will be hosting **LogisticsConnect 2018** in Columbus. The theme of this year's event is *Innovation and Transportation: Logistics in the Age of Automation* and will feature expert speakers who will explore the industry's most important trends and show how the future is already impacting the present. To register, please visit [here](#).

April 25, 2018 – The Preble County Chamber of Commerce and the Preble County Development Partnership will be hosting **Access to Capital** in Eaton. This workshop will feature a panel of experts who will provide information on funding resources available to businesses, as well as answers to many other questions. To register, please visit [here](#).

April 25, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 25, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

April 25, 2018 – ORV~WBC will be hosting **Catch the Wave Recap & WBENC National Conference Panel Discussion** in Dayton. This event will feature an informative recap of Catch the Wave and a discussion on preparing for the WBENC National Conference. To register, please visit [here](#).

April 25-26, 2018 – The Ohio-Pennsylvania Stateline Export Initiative (OPEI) will be hosting **Export Controls under ITAR & EAR** in West Middlesex, PA. This program will help identify the changes in regulations and the steps necessary to be in full compliance. Registration details are forthcoming.

April 26, 2018 – The Inland Rivers Ports & Terminals, Inc. will be hosting the **IRPT Shippers Day 2018** in Cincinnati. This event will explore America's rivers and their importance on the transportation of goods. This event will feature education and networking with transportation professionals from around the country. To register, please email admin@irpt.net or call 618-468-3010.

April 26, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This workshop is designed to provide a general overview of business taxes and the federal and state tax rights, requirements, and requirements by a business and individual. To register, please visit [here](#).

April 26, 2018 – ACEnet will be hosting **Business Planning and Coaching** in The Plains. This FREE workshop will discuss the elements of a business plan and how to use the plan to organize ideas and set goals for the business. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 26, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 26, 2018 – ECDI will be hosting **Succession Planning for Your Business** in Columbus. This FREE workshop will discuss how new and existing business owners can protect their assets and investments in the business. To register, please visit [here](#).

April 27, 2018 – Dayton Tech Guide will be hosting **Early Risers** in Dayton. This morning event is intended to bring together big companies and startups in a mutually beneficial forum, allowing executives to find innovative solutions and entrepreneurs to find the resources to take their business to the next level. To register, please visit [here](#).

April 27, 2018 – Frost Brown Todd will be hosting a **Labor and Employment Law Seminar** in West Chester. This event will cover a variety of topics including the Fair Credit Report Act, FMLA and ADA Landmines, Effective Performance Appraisals, Immigration, Traditional Labor Law, and more! Registration details will be forthcoming.

April 27, 2018 – Innovate New Albany will be hosting **Commercialize Your Product & Resources for Efficiency and Success** in New Albany. This FREE event will educate attendees on effective use of the Lean Business Model Canvas and customer discovery methods, utilizing design for manufacturing methodology, and tools and resources available. To register, please visit [here](#).

April 27-29, 2018 – Startup Magazine, EnvisionPoint, and The Tradeshow Doctor will be hosting the **2018 Entrepreneur Expo** in Columbus. This conference will provide all the information, tools, and resources needed for the next stage of a business. To register, please visit [here](#).

April 28, 2018 – The Wright State Patent & Trademark Resource Center will be hosting **Trademark Basics** in Dayton. This FREE workshop offers basic trademark information, the difference between federal registration, state registration, and common law marks, as well as search techniques using the USPTO website and databases. To register, please contact [Ran Raider](#) at 937-775-3521.

April 30, 2018 – The SBDC at Wright State will be hosting **Planning a New Business Using the SBDC** in Dayton. This FREE workshop will cover the many business planning and start-up preparation services available through the Small Business Development Center (SBDC) at Wright State. To register, please visit [here](#).

April 30, 2018 – The Dayton Area Chamber of Commerce will be hosting **Protect Your Business: A Legal Seminar** in Dayton. This workshop will cover topics such as what to protect, how to protect classification and data mapping, and mitigating damage after a breach. To register, please visit [here](#).

May 1, 2018 – The Small Business Administration (SBA) will be hosting **Financing Your Business** in Dayton. This FREE workshop will feature several panels of lending institutions who will discuss traditional and alternative lending, as well as a panel of small businesses who will discuss their own experiences. To register, please visit [here](#).

May 1, 2018 – Columbus SCORE will be hosting **Learn How to Launch a Successful Startup** in Circleville. This workshop will educate attendees on the stages of launching a startup, what to focus on in each stage, how identify the best ideas and the best opportunities. To register, please visit [here](#).

May 1-2, 2018 – The Small Business Administration (SBA) and the Ohio Development Services Agency will be hosting the **Ohio Business Matchmaker** in Dayton. This premier event will provide small businesses the opportunity to meet with government procurement officials and prime contracts, as well as to learn how the process of government contracting. To register, please visit [here](#).

May 1-4, 2018 – Xavier Health and the Food and Drug Administration (FDA) will be hosting **MedCon** in Cincinnati. This four day event will give attendees the opportunity to interact with FDA and medical device industry experts on today's and tomorrow's most important topics. To learn more and to register, please visit [here](#).

May 1, 8, 15, 22, 29, and June 5, 2018 – The SBDC at Columbus State will be hosting **Business Plan 101** in Columbus. This five week course will provide attendees the opportunity to create a thorough, working business plan, as well as the opportunity to present the plan to a panel of lenders. To learn more and to register, please visit [here](#).

May 2, 2018 – The SBDC at TEC and the Dayton Metro Library will be hosting **Market Research that Won't Break the Bank** in Dayton. This FREE workshop will cover a variety of topics including what type of customers to target, where to find them, the size of the market, and identifying your competition. To register, please visit [here](#).

May 2, 2018 – The Innovation Center at Ohio University will be hosting an **IDEAtion Workshop** in Athens. This FREE workshop is designed to help individuals develop their business idea by answering questions about customers and what they want, the problems to be solved, and more. To register, please visit [here](#).

May 2, 2018 – ABLE Law and CELA will be hosting **Business Taxation and Income Tax** in Dayton. This workshop will discuss estimated tax liabilities and income taxes, as well as business tax deductions, self-employment tax, payroll taxes, and state and local taxes. Registration details will be forthcoming.

May 2, 2018 – Innovate New Albany will be hosting **Energy, Attitude, & Leadership: How are YOU showing up?** in New Albany. This FREE workshop will educate attendees about the different types of energy we experience and how to take positive, productive, and sustainable action to show up in the best way possible. To register, please visit [here](#).

May 2-3, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

May 3, 2018 – Clark State and FASTLANE will be hosting an **AS9100 Certification Panel** in Springfield. This workshop will educate attendees on what it takes to get the AS certification and what it takes to maintain it. To register, please visit [here](#).

May 3, 2018 – Sinclair Community College will be hosting **Coaching for Engagement** in Dayton. As part of the *Foundational Leadership Series*, this workshop is designed to build essential skills for new or growing leaders. To register, please visit [here](#).

May 3, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 3, 2018 – The SBDC at Columbus State will be hosting **Social Media Strategy for Small Business** in Columbus. This workshop will provide attendees with a foundation of social media knowledge to help build better online marketing strategy and tactics to create promote, create awareness, and grow business. To register, please visit [here](#).

May 4, 2018 – Clark State and FASTLANE will be hosting an **AS9100 Certification Panel** in Beavercreek. This workshop will educate attendees on what it takes to get the AS certification and what it takes to maintain it. To register, please visit [here](#).

May 8, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Pomeroy. This FREE class will cover a variety of topics including types of ownership, licensing, tax requirements, sources of financing, and more! To register, please visit [here](#).

May 8, 2018 – Columbus SCORE will be hosting a **Product Design Workshop – Dynamic Perspective** in Circleville. This workshop will provide conceptual drawing exercises focusing on one and two point perspective principles. To register, please visit [here](#).

May 8, 2018 – The New Albany Chamber of Commerce will be hosting **C-Suite Speaker Series** in New Albany. This installment will feature Guy Worley of the Columbus Downtown Development Corporation who will discuss key catalytic projects in Downtown Columbus. To register, please visit [here](#).

May 8, 2018 – Columbus SCORE will be hosting **Best Practices for Building a Website, CRM, and Online Marketing Strategy** in Columbus. This workshop will cover best practices for developing six capabilities most businesses need to be successful. To register, please visit [here](#).

May 9, 2018 – Dayton SCORE, the SBDC at The Entrepreneurs Center, and the SBA will be hosting **Building Bank Relationships/Access to Capital** in Dayton. This FREE workshop will provide a experts from federal, state, and local entities to discuss opportunities for small business funding. To register, please visit [here](#).

May 10, 2018 – The SBDC in Warren County will be hosting the **5th Annual Business to Business Expo and Trade Show** in Mason. This conference will offer classes in strategic planning, finances, marketing, and technology, “Meet the Banker” sessions, and a keynote by Phil Castellini, Cincinnati Reds President and COO. To register, please visit [here](#).

May 10, 2018 – The SBDC at Columbus State will be hosting **Grow Your Revenue By Certifying Your Business** in Columbus. This FREE workshop will discuss local, state, and federal government procurement opportunities, what is available, and how to grown revenue by certifying a business. To register, please visit [here](#).

May 10, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 10, 17, and 24, 2018 – The SBDC at Columbus State will be hosting **Successful Selling for the Small Business Owner** in Columbus. This three part workshop will lead attendees through the development of a simplified business strategy that will help build long-term relationships and generate increased revenue. To register, please visit [here](#).

May 14, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start-Up** in New Philadelphia. This workshop is an overview of issues related to starting and operating a business such as business and financial planning, market demand, and financing. To register, please visit [here](#).

May 15-16, 2018 - The Defense Logistics Agency (DLA) will be hosting a **Training, Knowledge, and Opportunities Seminar** in Columbus. This FREE seminar will educate attendees on how to find open solicitations, how to submit a quote, the procedures for viewing/downloading drawings, and how to use the iRAPT to get paid. To register, please visit [here](#).

May 16, 2018 – Columbus SCORE will be hosting **Discover How to Own Your Own Business AND Own Your Own Life** in Columbus. This FREE seminar will feature a panel of experts who will discuss how to start and run a successful, profitable business while limiting risk. To register, please visit [here](#).

May 16-17, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

May 16-18, 2018 – Africa America Business Promotion will be hosting the **Africa-America Trade and Investment Summit** in Cincinnati. This three day conference will discuss Doing Business in Africa, Investing in Africa, Importing/Exporting with Africa, and more! Registration details will be forthcoming.

May 17, 2018 – Sinclair Community College will be hosting **Suddenly in Charge – The Accidental Leader** in Dayton. As part of the *Sunrise Series Breakfast Briefings*, this workshop is designed to the lower the learning curve for new leaders. To register, please visit [here](#).

May 17, 2018 – The SBDC at Ohio University will be hosting **Succession Planning** in Zanesville. This FREE workshop will discuss the importance of having a business exit strategy and the details of creating a plan. To register, please visit [here](#).

May 17, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 17, 2018 – Columbus SCORE will be hosting an **Effective Digital Marketing Workshop** in Columbus. This workshop will educate attendees on the best practices for digital marketing that communicates how offering the best meets and satisfies customers. To register, please visit [here](#).

May 18, 2018 – The SBDC at Ohio University will be hosting **Social Media & Web Design** in Marietta. This FREE training will educate attendees on how to utilize social media and web design to benefit their business. To register, please visit [here](#).

May 18, 2018 – Innovate New Albany will be hosting **Export Success: More Than Shipping Boxes on a Boat** in New Albany. As part of the *Tiger Talk* Series, this FREE workshop is designed to introduce the basics of exporting and the potential of international business opportunities. To register, please visit [here](#).

May 22, 2018 – Columbus Business First will be hosting a **Small Business Expo** in Columbus. This FREE event will give attendees the opportunity to meet with dozens of Columbus-area businesses motivated to offer business building advice and support to small business operators. To register, please visit [here](#).

May 22, 2018 – Ohio University, the Appalachian Partnership for Economic Growth (APEG), and the U.S. EDA will be hosting the **7th Annual Appalachian Ohio State of the Region Conference** in Athens. The theme of this FREE event will be *Changing the Narrative: Using Rural Wealth Creation to Transform the Region*. To learn more and to register, please visit [here](#).

May 22, 2018 – Columbus SCORE will be hosting **How to Create a Revenue Generating Marketing Plan** in Circleville. This workshop will provide attendees with a complete set of tools to create, implement, and track a revenue-generating marketing plan. To register, please visit [here](#).

May 22, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

May 23, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

May 24, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 24, 2018 – The SBDC at Ohio University will be hosting **Succession Planning** in Barnesville. This FREE workshop will discuss the importance of having a business exit strategy and the details of creating a plan. To register, please visit [here](#).

May 24, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

May 24, 2018 – The I-70/75 Development Association will be hosting the **2018 Regional Economic Development Summit** in Dayton. This event will provide a day of professional development, education, information sharing, and networking all brought by some of the best development practitioners and thought leaders in the field. Registration details are forthcoming.

May 24, 2018 – The SBDC at Ohio University will be hosting **Accounting 101** in Woodsfield. This FREE workshop will educate attendees on the basics of accounting and the importance of having a solid accounting foundation. To register, please visit [here](#).

May 24, 2018 – Pipeline H2O will be hosting the **2018 Demo Day** in Cincinnati. This FREE event will feature the 2018 Pipeline H2O class and the water-based technologies that were selected and are addressing water challenges that have a worldwide impact. To register, please visit [here](#).

May 25, 2018 – Innovate New Albany will be hosting **How to 4x Your Business with Strategic Alliances** in New Albany. This FREE workshop will educate attendees on finding the right key alliances, using a system to mold a relationship to serve as an outside division, building a strategic alliance plan, and more! To register, please visit [here](#).

May 31, 2018 – The SBDC at TEC will be hosting **Recordkeeping for the Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit [here](#).

May 31, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

Save the Date! SBIR Road Tour – On June 20, 2018 the SBIR Road Tour will be making a stop in Columbus. This premier event will provide small businesses the opportunity to learn more about the SBIR grant program, meet one-on-one with program managers from the eleven participating federal agencies, and learn about the various resources available to help small businesses through the process. There will be two upcoming webinars to help those interested in SBIR to prepare for the event. More details will follow.

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

<http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf>

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2018!

Rural Development can provide loan guarantees to expand business operations; purchase and improve real estate; purchase machinery & equipment; refinance outstanding debt; and provide term working capital. The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to

reducing risk, the issuance of the loan guarantee can allow for additional fee income to be generated for the lender through the sale of the guaranteed portion on the secondary market.

We recently received a listing of priority projects from our headquarters in Washington DC. These priority projects are intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity
- Commercially available unmanned technologies
- Food distribution such as grocery stores and food manufacturing
- Advancement of energy security by boosting production of energy
- A focus on “made in America” including projects for infrastructure, distribution, and value-chain participants
- Projects that advance the quality of life, for example modern utilities, medical services, and for the treatment and recovery of opioid addiction
- Advancement of career training and development

Should you have the opportunity to consider financing one of these projects, please keep our programs in mind. We offer guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Should you want to schedule a time to meet and further discuss the program and its advantages, please contact one of our staff members listed below.

Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424
Christie Hooks	Christie.Hooks@oh.usda.gov	614-255-2397

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

Alexander Kohls
Senior Area Manager – Dayton Region
Columbus District Office

U.S. Small Business Administration

(614) 633-6372

alexander.kohls@sba.gov



U.S. Small Business
Administration

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See your small business grow with a low cost loan from BizCap!

BizCap

BizCap.Org
937.531.7038



The SBA 504 Loan Is Going Long!

The SBA has just announced a new 25 year SBA 504 loan option. The new fixed rate loan is now available and is in addition to the current 10 and 20 year loans.

How will the longer maturity benefit your company? Click the button to learn more.

[Read the Article!](#)

SMALL BUSINESS LOANS AND RATES

Did you know that with a BizCap loan, your small business can finance up to 90% of the capital investment needed to make your business grow? This means your company can retain “cash in pocket” to fund operations. Why tie up your small business’ cash in long-term capital assets when you can put it to better use as you grow your business?

SBA 504 Loans

SBA 504 loans for new projects and to refinance existing real estate or capital equipment debt are available anywhere in Ohio & in Jay, Randolph, Wayne, Union, Fayette, and Franklin counties in Indiana.

10 Year

New Loan

3.113% | **5.112%**
Note Rate | APR

Refinance

3.113% | **5.171%**
Note Rate | APR

20 Year

New Loan

3.364% | **5.029%**
Note Rate | APR

Refinance

3.364% | **5.078%**
Note Rate | APR

Ohio Regional 166 Loans

Ohio Regional 166 loans are available anywhere in Ohio and have terms of up to 20 years, some even without requiring personal guarantees.

3.000%
Fixed Rate

CDBG Loans

CDBG loans are available anywhere in Montgomery County, Ohio (excluding the City of Dayton) and have terms of up to 15 years.

3.000%
Fixed Rate

DO YOU NEED A SMALL BUSINESS LOAN?

Give us a call today to discuss your project and determine which BizCap loan program is best for you.

Gary Fischer

937.531.7038

gfischer@countycorp.com

BizCap

[BizCap](#)

937.225.6328

BizCap is a program of [CountyCorp](#)



Accelerate MFG / Ohio TechNet Update - April 2018

March 31 will mark the end of the program period for the Ohio TechNet Project at Sinclair. While the pilot and development period is ending, the courses modified under the grant will continue to be offered at Sinclair. This update includes some highlights on achievements and next steps in our delivery of FlexPace* courses and certificates in Manufacturing. Accelerate Programs at Sinclair have been renamed as FlexPace courses to reflect the key attribute of flexible delivery.



Progress:

- Total participant enrollment in the program has reached 245 individuals, which is 247% of our goal. To date, 91 participants have completed a program, which is 136% of our goal.
- In the FlexPace Computer Aided Manufacturing program, there have been 182 successful course completions, with an 81% student success rate. FlexPace CBE students are completing manufacturing courses an average of 48 days quicker than students in our face-to face courses.
- In the SkillsTrac Industrial Maintenance program, 71 students have completed a certificate with greater than an 80% success rate.
- More than 50 students have received a wage increase post-enrollment in the combined programs.
- Faculty have successfully developed and piloted two additional new FlexPace courses, CAM 1214 – Mill Programming and CAM 1142 – Shop Floor Calculations II.

Success Stories: (Follow the links below to view these student success stories)

- Industrial Maintenance Success Story Video <https://youtu.be/LSvZxWkbT1g>
- FlexPace CBE Machining Student Success Story Video <https://youtu.be/u0IUJoKH9Pw>

Next Steps:

- Sinclair is implementing the program sustainability plan, so all the critical elements of the program will be integrated into existing Sinclair operations starting April 1st.
- The flexible delivery aligns well with those currently working. Please act now by referring employees to us to discuss how they can pursue a certificate or degree now! You can also contact us to schedule a program information session onsite at your company.
- For additional information on Sinclair FlexPace, contact Jessica Hodell.

CONTACT: Jessica Hodell, Ohio TechNet / Sinclair FlexPace
Jessica.Hodell@sinclair.edu
937-512-3765

For more information, visit or sinclair.edu/flexpace or workforce.sinclair.edu

Best regards,

Jim Hill

Project Manager



**FlexPace - is defined as flexible online delivery with in-person labs. The same curriculum and same instructors deliver the course, but the modular online delivery allows students to bypass topics where they already have competency. This allows the student to accelerate to early completion or complete at a regular pace on a very flexible schedule.*



Small Business
Development Centers

Presents:

Small Business Owner Succession Planning

Tuesday, April 24, 2018 7:00pm-9:00pm

Xenia Area Chamber of Commerce

334 W. Market Street, Xenia Ohio 45385 (www.xacc.com)



As “baby-boomer” business owners continue to advance towards retirement, their preparation for transitioning the ownership of their companies has become critically important. The previously conventional ideas of leaving the business “to the kids” or selling the business for retirement funding are not the automatic and easy options they once were. Are your children or heirs REALLY motivated to continue your business? Is your business REALLY worth what you think it is? Can you REALLY locate a qualified buyer for your business – and deal with the buyer successfully? What steps can you the owner take to ensure a smooth transition for your business, as you exit? These (and additional questions) will be answered at this seminar.

Register at www.xacc.com for this free and informative event:

or contact Mark Lankford (513) 706-1817 marklankfordcba@gmail.com for more details

Collaborative partners include:



Having trouble viewing this email? [View it as a Web page.](#)

Columbus District Office



NATIONAL SMALL BUSINESS WEEK

April 29 – May 5, 2018



Title: Financing Your Small Business Workshop

Date: Tuesday, May 1, 2018

Time: 10:00 a.m. - 12:00 p.m.

Location: Business Solutions Center, 1435 Cincinnati St., Dayton, OH 45417

RSVP: <http://bit.ly/2qmOPp2>

Event Description: Since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's entrepreneurs and small business owners.

As part of the local celebration, the SBA Columbus District office is hosting this **FREE** workshop, featuring several panels of lending institutions who will discuss traditional

and alternative lending, as well as a panel of small businesses who will discuss their own experiences.

There will also be ample networking available for more detailed conversations.

Agenda

9:30 a.m. - 10:00 a.m. **Registration and Check-in**

10:00 a.m. - 10:30 a.m. **Bank Panel**

10:30 a.m. - 11:00 a.m. **Credit Union Panel**

11:00 a.m. -11:30 a.m. **Alternative Financing Panel**

11:30 a.m. - 12:00 p.m. **Small Business Panel**

SBA Columbus District Office

401 N. Front St.
Columbus, OH 43215
Phone:614-469-6860
sba.gov/oh/columbus

Subscriber Services

[Unsubscribe](#) | [Manage your account](#)





Opportunities for Ohioans
with Disabilities

Dayton Job Fair & Employer Showcase May 9, 2018

Your Business is Our Priority!



No Cost to Participate!

Highlight your company and your specific hiring needs to a diverse pool of job-ready candidates with varied skills, experience and educational backgrounds.

**Wright State University
Student Union**

3640 Colonel Glenn Highway
Dayton, OH 45435

Agenda

9:00 am – 9:30 am	Employer Booth Set-Up
9:30 am – 10:00 am	Employer Showcase
10:00 am – 12:00 pm	Job Fair

For more information, contact:

Cynthia Crews, Business Relations Specialist at
513-309-5140 or cynthia.crews@ood.ohio.gov

To register, click below:

<https://www.surveymonkey.com/r/DaytonJobFair2018>



**IN-DEMAND
JOBS WEEK**



I-70/75
DEVELOPMENT ASSOCIATION

You're Invited

The 16th Annual

I-70/75 Economic Development Summit

May 24, 2018

2018 Speakers



Ryan Jenkins | Keynote Speaker

Ryan Jenkins is an internationally recognized keynote speaker and author of the book, *The Millennial Manual: The Complete How-To Guide to Manage, Develop, and Engage Millennials at Work*. He helps organizations gain clarity around Millennials and Generation Z so that leaders can effectively lead, engage, and sell in today's multigenerational marketplace. Ryan's passion, experience as a Millennial himself, and his fresh and forward-thinking approach to generations have made him one of the most highly sought after generational and future of work keynote speakers. Ryan is also a Partner at 21Mill.com, a micro-learning training platform.



Trevor Hamilton | Closing Speaker

Trevor Hamilton is a partner with Pegasus Partners, which assists international SME's expanding from Europe to North America with a comprehensive set of market entry services including research, business development, sales, site selection and start-up assistance. Pegasus Partners also works with U.S. communities to develop long-term, FDI growth strategies. Over the course of his career, Hamilton has a 20-plus year successful track record of creating, implementing, and leading strategies that have led to over 500 location and expansion projects resulting in over 60,000 new jobs and nearly \$10 billion in capital investment.



Sinclair Community College
Ponitz Center

www.i70-75.org





2018 Program Schedule



7:45 REGISTRATION

8:30 GENERAL SESSION KEYNOTE

WORKFORCE DEVELOPMENT IN THE MILLENNIAL AGE

Ryan Jenkins, author of *The Millennial Manual*, national speaker and workforce generations expert

9:30 TRACK

DAYTON REGION REAL ESTATE UPDATE & ANALYSIS

Dave Dickerson, Partner & President, Miller Valentine Realty
Miller Valentine Brokerage team
Miller Valentine Construction team

CLEAN FUELS OHIO

Sam Spofforth, Executive Director, Clean Fuels Ohio
Tim Benford, Regional Coordinator, Drive Electric Dayton

10:45 TRACK

OVER THE RHINE INITIATIVES & DESIGN COMPETITION

John Yung, Associate Editor, UrbanCincy

JOB OHIO UPDATE & REVITALIZATION PROGRAM OVERVIEW

Glenda Bumgarner, Senior Director, Jobsohio
Diana Rife, Revitalization Project Manager, JobsOhio

11:45 LUNCH

Dayton Development Coalition

1:15 TRACK

OPPORTUNITY ZONES

Joseph Mann, Partner, Vorys
Scott Ziance, Partner, Vorys

INTERACTIVE REGIONAL PROFILES

Julie Black, Senior Planner, MVRPC
Matt Shimp, Data Analyst, DDC
Ami Parikh, Transportation Project Manager, MVRPC
Martin Kim, Regional Planning Director, MVRPC

2:30 CLOSING SESSION

SITE LOCATION TRENDS AND STRATEGY

Trevor Hamilton, Partner, Pegasus Partners

3:30 NETWORKING RECEPTION

Thanks to our Generous Sponsors!



Last Day to Register: May 24, 2018

Company _____

Address _____

City, State, Zip _____

Phone _____

Email _____

Name #1 _____

Title _____

Name #2 _____

Title _____

Name #3 _____

Title _____

PAYMENT:

\$75 for members, \$100 for non-members.
Includes all-day registration plus lunch and reception.
Payable to: The I-70/75 Development Association

TOTAL ENCLOSED: \$ _____

MAIL FORM & PAYMENT:

The I-70/75 Development Association
P.O. Box 4605, Dayton, OH 45401-4605

QUESTIONS?

You can register online by visiting our website at www.i70-75.org, or fax 937-535-1284. For questions, call (937) 535-1034 or email mdavis@moraineoh.org.

