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Spring Book Sale - April 26 - 28

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SPRING BOOK sale

books, movies,
music and more!

Centerville Library

Thursday, April 26*
5 - 9 PM
Friday, April 27
10 AM - 9 PM

Saturday, April 28
10 AM - 5 PM
Fill a shopping bag with
books for \$5, all day!

**Members Only Sale.
Memberships can be
purchased at the door
to obtain entry
into the sale.*

**NEW! Gift
Sets in Better
Books &
Collectibles
Room!**

Redeem this coupon for one
free book at the booksale
**excludes Better books & Collectibles
expires 4/29*



Centerville Library
111 W. Spring Valley Rd.
Centerville, OH 45458
(937) 433-8091

Woodbourne @ Cross Pointe
101 E. Alex Bell Rd.

Suite 118
Centerville, OH 45459
(937) 433-8091



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Columbus District Office



NATIONAL SMALL BUSINESS WEEK

April 29 – May 5, 2018



Title: Financing Your Small Business Workshop

Date: Tuesday, May 1, 2018

Time: 10:00 a.m. - 12:00 p.m.

Location: Business Solutions Center, 1435 Cincinnati St., Dayton, OH 45417

RSVP: <http://bit.ly/2qmOPp2>

Event Description: Since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's entrepreneurs and small business owners.

As part of the local celebration, the SBA Columbus District office is hosting this **FREE** workshop, featuring several panels of lending institutions who will discuss traditional

and alternative lending, as well as a panel of small businesses who will discuss their own experiences.

There will also be ample networking available for more detailed conversations.

Agenda

9:30 a.m. - 10:00 a.m. **Registration and Check-in**

10:00 a.m. - 10:30 a.m. **Bank Panel**

10:30 a.m. - 11:00 a.m. **Credit Union Panel**

11:00 a.m. -11:30 a.m. **Alternative Financing Panel**

11:30 a.m. - 12:00 p.m. **Small Business Panel**

SBA Columbus District Office

401 N. Front St.
Columbus, OH 43215
Phone:614-469-6860
sba.gov/oh/columbus

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OHIO EXPORT ASSISTANCE NETWORK at Wright State University Newsletter

Global News and Happenings

April 2018



Are you looking for....?

New distributor or agent to represent your company and products in foreign markets?

The State of Ohio ODSA and the Export Assistance Network can help find qualified partners in over 45 markets. Over the past year, we have helped over 100 companies find new markets and increased export sales. Call or email us for the application form and to get the process started.

Training on an export topic? Is there an export subject that you or other colleagues need but you are unable to find someone or means to fill the void? Give us a call or send us an email and let us know. We are planing our fall training schedule and always welcome new ideas and export subjects.

Celebrate World Trade Week



Cracking the Code: Standards and Regulatory Trade Barriers

The family of standards covers everything from the shoes we stand in, to the Wi-Fi networks that connect us invisibly to each other. Addressing these and more, International Standards mean that consumers can have confidence that their products are safe, reliable and of good quality. ISO's standards on road safety, toy safety and secure medical packaging are just a few of those that help make the world a safer place. But it adds another burden to exporters.

Standardization is a business process that is best addressed when proper planning and execution happens. Having a plan, knowing the directives that apply to you, and understanding the standards landscape will help you save money, time, and patience.

To export successfully, you need to know how to navigate the global standards landscape. Four standards experts will provide an update and practical advice for navigating the ins and outs of the standards maze. Individual counseling sessions with speakers will be available to get the answers to your company's specific questions.

At the event you will:

Market research or export statistics for your products?

Our office continues to add new databases and sources of global intelligence to help Ohio companies compete for export markets. Contact us with the type of research you are interested in receiving. Our staff and students are ready to assist with this effort.

CONTACT the Ohio Export Assistance Network (OEAN)

Tel: 937.775.3524 or kathy.marshalek@wright.edu



Financing Your Business

Tuesday, May 1, 2018
10:00 am -12:00 pm

This FREE workshop by U.S. Small Business Admin. will feature several panels of lending institutions who will discuss traditional and alternative lending, as well as a panel of small businesses who will discuss their own experiences.

- Build your knowledge of standards & regulatory issues
- Learn about the latest global standards trends
- Learn about tools for addressing specific standards export problems
- Understand how you can help shape standards and foreign regulations
- Meet one-on-one with ITA's standards experts

DATE: Wednesday, May 23, 2018
TIME: 9:00 am - 3:00 PM EDT
COST: \$65 (include breakfast and lunch)
LOCATION: Holiday Inn Conference Center,
5800 Muhlhauser Road, West Chester, OH

For more program information or to REGISTER [CLICK HERE](#)

For additional information: Contact Kathy Marshalek at kathy.marshalek@wright.edu or Debbie Durr at deborah.durr@trade.gov



SAVE THE DATE



The Aerospace Evolution Conference

Join us for a day of networking, education, industry updates, domestic and global opportunities. It will be a conference of aerospace experts from industry, government, and academia. Mark your calendars and watch for more details.

Friday, June 22, 2018

There will be ample networking available for specific topic conversations.

Agenda

- 9:30am Registration
- 10:00 Bank Panel
- 10:30 Credit Union Panel
- 11:00 Alternative Financing
- 11:30 Small Business Panel

To Register: [CLICK HERE](#)

Program Location:

Business Solutions Center
1435 Cincinnati Street
Dayton, OH 45417



What is World Trade Week?

The World Trade Week concept was conceived in 1926 and first observed in California in 1927.

World Trade Week was founded by Stanley T. Olafson, manager of the World Trade Dept. of the LA Chamber.

This occurred during a time of isolationism and under the conditions prevailing during

UD River Campus

1700 S Patterson Blvd, Dayton, OH 45409

Sponsoring Organizations



2018 Ohio Business Matchmaker

Ohio's Largest Small Business to Government Contracting Event!

May 1-2, 2018

For a more than a decade, the Ohio Business Matchmaker has connected small businesses to government contracting opportunities. As one of the largest business to government matchmaking events in the state, this event offers a unique opportunity for businesses interested in doing business with the federal, state or local government to meet with representatives to market and sell their goods and services. This event is open to all small and large businesses.

New this Year! Take advantage of SBA's Lender Row, a new addition to the Ohio Business Matchmaker! Small business owners can consult with experienced SBA lenders regarding procurement and contract financing.

Matchmaker Schedule

May 1, 2018

- 3:00 pm Exhibitor and Buyer Set Up
- 4:30-6:30 pm Networking Reception (Open to all)

The SBA Ohio Exporter of the Year will be acknowledged.

the heyday of the restrictive Smoot-Hawley Tarriff Act.

By 1935, President Franklin Delano Roosevelt had officially proclaimed World Trade Week a national observance by the U.S. Government.

Today, World Trade Week actively promotes the positive aspects of international trade that are vital to a strong local and national economy.

Trade organizations, throughout the U.S. offer programs on global trade during the month of May to celebrate the benefits of trade and bring opportunities to companies to grow by exporting.

**Check out our
World Trade Week event**

**Cracking the Code:Standards
and Regulatory Trade Barriers**

May 23, 2018

May 2, 2018

7:30am-4:00pm Business Matchmaking

Location:

Nutter Center - Wright State University
3640 Colonel Glen Highway, Dayton, OH 45435

To Register for the Matchmaker Event: [Click Here](#)

To Register for the Reception: [Click Here](#)

For more detail, [visit the website](#).

Hope to see you at the Matchmaker event!



I HAVE DECIDED TO START MY OWN BUSINESS DO I NEED AN ATTORNEY?

Advocates for Basic Legal Equality, Inc. (ABLE) is collaborating with private attorneys and community partners to provide a series of workshops addressing some of the most common legal issues faced by low-income small business entrepreneurs and small nonprofits.

Frequently Asked LEGAL Questions Small Business Workshop

This session: UNDERSTANDING SMALL BUSINESS TAXES

Wednesday, May 2, 2018 | 8:30 a.m. to 10:30 a.m.

The Entrepreneurs Center/SBDC

714 E. Monument Ave., Dayton OH

What will you learn throughout this series?

- The basics of business formation
- **Basic tax issues related to your business entity**
- How to start an immigrant-owned business
- How to protect your personal assets
- The risks of oral contracts and why a lawyer should review your contracts
- Laws about hiring and firing employees and contractors, and what you can be fired for as an employee
- Zoning and permitting for your business location... **and much more!**

The sessions are FREE to the public but pre-registration is required.

Space is limited. Applicants will be accepted on a first-come, first-registered basis.

Interpretation to other languages available upon prior request.

To register, contact Jackie Radebaugh at jradebaugh@ablelaw.org or (937) 535-4440, or complete the online pre-registration form at: <https://www.surveymonkey.com/r/H5VWDPF>.

Next workshop session: June 6, on Negotiating Insurance and other commercial contracts.

Co-sponsored by:



Advocates for Basic
Legal Equality, Inc.

Advocates for Basic Legal Equality, Inc. (ABLE) is a nonprofit regional law firm that provides high quality legal assistance in civil matters to help eligible low-income individuals and groups in western Ohio achieve self-reliance, equal justice, and economic opportunity. With the objective of supporting and promoting low-income individuals' participation in and benefit from development within their own communities, ABLE is committed to providing technical and legal support for low-income entrepreneurs beginning or struggling to maintain a small business, particularly focusing on historic gaps in legal counsel to low-income and minority small business owners and institutionalized barriers to success.

www.ablelaw.org   ABLELawInc



Opportunities for Ohioans
with Disabilities

Dayton Job Fair & Employer Showcase May 9, 2018

Your Business is Our Priority!



No Cost to Participate!

Highlight your company and your specific hiring needs to a diverse pool of job-ready candidates with varied skills, experience and educational backgrounds.

**Wright State University
Student Union**

3640 Colonel Glenn Highway
Dayton, OH 45435

Agenda

9:00 am – 9:30 am	Employer Booth Set-Up
9:30 am – 10:00 am	Employer Showcase
10:00 am – 12:00 pm	Job Fair

For more information, contact:

Cynthia Crews, Business Relations Specialist at
513-309-5140 or cynthia.crews@ood.ohio.gov



To register, click below:

<https://www.surveymonkey.com/r/DaytonJobFair2018>



Cracking the Code: Standards and Regulatory Trade Barriers



World Trade Week Program

Presented by:



Did you know that standards-related measures are the number one trade barrier U.S. exporters' face in global markets?

To export successfully, you need to know how to navigate the global standards landscape. Learn which standard bodies are part of your landscape.

Cracking the Code: Standards and Regulatory Trade Barriers will be delivered by four standards experts from the U.S. Dept. of Commerce's International Trade Administration in Washington, DC. The speakers will provide updates, advice, tips, resources and insights into the world of standards. You will have the opportunity to meet with them one-on-one after the program to answers your specific questions.

Standards guarantee the standardization of quality, safety and operational criteria and ensure that manufacturers fulfil their legal obligations and provide protection for the end consumer. Standards apply to most every industry, including products in; building, food, electrical, water treatment, glass, oil and gas, wood, and many other products. Understand your role in compliance and related liabilities. Learn from these experts the ins and outs of the standards maze.

At the event you will:

- Build your knowledge of standards and regulatory issues;
- Learn about the latest global standards trends;
- Learn about tools for addressing specific standards export problems;
- Understand how you can help shape standards and foreign regulations; and
- Meet one-on-one with ITA's standards experts

DATE: Wednesday, May 23, 2018

TIME: 9:00 am – 3:00 PM EDT

COST: \$65 (include breakfast and lunch)

LOCATION: Holiday Inn Conference Center,
5800 Muhlhauser Road, West Chester, OH 45069

TO REGISTER: [CLICK HERE](#)

For additional information: Contact Kathy Marshalek at Kathy.Marshalek@wright.edu
or Debbie Dirr at deborah.dirr@trade.gov

JOIN us for this informative and beneficial program.



The Ohio SBDC Export Assistance Network is funded in part through a cooperative agreement with the U.S. Small Business Administration and the Ohio Development Services Agency. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. For arrangements, call the Ohio SBDC Export Assistance Center at WSU at 937-775-3524.



I-70/75
DEVELOPMENT ASSOCIATION

You're Invited

The 16th Annual

I-70/75 Economic Development Summit

May 24, 2018

2018 Speakers



Ryan Jenkins | Keynote Speaker

Ryan Jenkins is an internationally recognized keynote speaker and author of the book, *The Millennial Manual: The Complete How-To Guide to Manage, Develop, and Engage Millennials at Work*. He helps organizations gain clarity around Millennials and Generation Z so that leaders can effectively lead, engage, and sell in today's multigenerational marketplace. Ryan's passion, experience as a Millennial himself, and his fresh and forward-thinking approach to generations have made him one of the most highly sought after generational and future of work keynote speakers. Ryan is also a Partner at 21Mill.com, a micro-learning training platform.



Trevor Hamilton | Closing Speaker

Trevor Hamilton is a partner with Pegasus Partners, which assists international SME's expanding from Europe to North America with a comprehensive set of market entry services including research, business development, sales, site selection and start-up assistance. Pegasus Partners also works with U.S. communities to develop long-term, FDI growth strategies. Over the course of his career, Hamilton has a 20-plus year successful track record of creating, implementing, and leading strategies that have led to over 500 location and expansion projects resulting in over 60,000 new jobs and nearly \$10 billion in capital investment.



Sinclair Community College
Ponitz Center

www.i70-75.org





2018 Program Schedule



7:45 REGISTRATION

8:30 GENERAL SESSION KEYNOTE

WORKFORCE DEVELOPMENT IN THE MILLENNIAL AGE

Ryan Jenkins, author of *The Millennial Manual*, national speaker and workforce generations expert

9:30 TRACK

DAYTON REGION REAL ESTATE UPDATE & ANALYSIS

Dave Dickerson, Partner & President, Miller Valentine Realty
Miller Valentine Brokerage team
Miller Valentine Construction team

CLEAN FUELS OHIO

Sam Spofforth, Executive Director, Clean Fuels Ohio
Tim Benford, Regional Coordinator, Drive Electric Dayton

10:45 TRACK

OVER THE RHINE INITIATIVES & DESIGN COMPETITION

John Yung, Associate Editor, UrbanCincy

JOB OHIO UPDATE & REVITALIZATION PROGRAM OVERVIEW

Glenda Bumgarner, Senior Director, JobOhio
Diana Rife, Revitalization Project Manager, JobOhio

11:45 LUNCH

Dayton Development Coalition

1:15 TRACK

OPPORTUNITY ZONES

Joseph Mann, Partner, Vorys
Scott Ziance, Partner, Vorys

INTERACTIVE REGIONAL PROFILES

Julie Black, Senior Planner, MVRPC
Matt Shimp, Data Analyst, DDC
Ami Parikh, Transportation Project Manager, MVRPC
Martin Kim, Regional Planning Director, MVRPC

2:30 CLOSING SESSION

SITE LOCATION TRENDS AND STRATEGY

Trevor Hamilton, Partner, Pegasus Partners

3:30 NETWORKING RECEPTION

Thanks to our Generous Sponsors!



Last Day to Register: May 24, 2018

Company _____

Address _____

City, State, Zip _____

Phone _____

Email _____

Name #1 _____

Title _____

Name #2 _____

Title _____

Name #3 _____

Title _____

PAYMENT:

\$75 for members, \$100 for non-members.
Includes all-day registration plus lunch and reception.
Payable to: The I-70/75 Development Association

TOTAL ENCLOSED: \$ _____

MAIL FORM & PAYMENT:

The I-70/75 Development Association
P.O. Box 4605, Dayton, OH 45401-4605

QUESTIONS?

You can register online by visiting our website at www.i70-75.org, or fax 937-535-1284. For questions, call (937) 535-1034 or email mdavis@moraineoh.org.



Dayton Market Update

Top Headlines Impacting Commercial Real Estate in Dayton



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COMMERCIAL

- Construction
- Development
- Brokerage



UPCOMING EVENT

Breakfast with The Dayton Region Manufacturing Association (DRMA)
Real Estate Tactics to Improve Your Bottom Line
Thursday, May 10, 2018 ■ 7:30 to 9:00 a.m. ■ The Engineer's Club [more info ▶](#)

Dayton Market Update

Top Headlines Impacting Commercial Real Estate

April 9, 2018

Local Bob Evans sold

- Denali Ohio Lewis Industrial LLC, which has a Chicago mailing address, purchased the Bob Evans at 1660 W. First Street in Springfield for \$3.67 million.
- The 5,600-square-foot restaurant was built in 2003.

New health food restaurant to open at Austin Landing

- Frutta Bowls, a New Jersey-based franchise, signed a lease for a 1,400-square-foot space.

CONTACT US

Miller-Valentine Group
137 N. Main Street
Suite 600
Dayton, OH 45402
(937) 293-0900
www.mvg.com

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- The new restaurant at the Progress Park Tower on Rigby Road is expected to open this summer.
- Frutta Bowls' menu includes fruit and granola bowls and smoothies.

April 10, 2018

Outback Steakhouse coming to the Dayton Mall

- Seritage Growth Properties, a New York City-based developer, has been issued an \$800,000 building alteration permit for the former Sears Auto Center.
- The plan is to convert the Auto Center into an Outback Steakhouse and a space for another tenant.
- The renovation has started, but no completion date has been given.



David S. Dickerson, CCIM
 President, Dayton Market
 (937) 528-4000
dave.dickerson@mvg.com

April 11, 2018

Industrial property sold

- The industrial property at 401 Fame Road in West Carrollton was purchased by F&J Investment Properties LLC for \$1.1 million.
- The 12,000-square-foot facility was built in 1978 and is the former site of Production Design Services Inc.

April 12, 2018

Washington Township skilled nursing facility to open

- Social Row Transitional Care, owned by Premier Health Care Management, will open this spring at 250 W. Social Row Road.
- The 98,000-square-foot facility will have 100 beds.

April 13, 2018

Medical office building sold

- RX Holdings LLC, based in Columbus, purchased the Far Hills Professional Center at 5692 Far Hills Avenue for \$991,000.
- The 17,00-square-foot office building was built in 1980 and houses four tenants.

Local dialysis facility sold

- The Fresenius Kidney Care West Dayton building at 4100 Salem Avenue was purchased by Realty Income Properties 19 LLC, based in Escondido, California, for \$1.8 million.
- The 8,500-square-foot center was built in 2013.

April 16, 2018

Piqua retail building sold

- Merlins Holdings Ltd. purchased the building at 308 S. Looney Road for \$2.5 million.
- The 23,000-square-foot building was built in 1962 and sits near the intersection of Looney Road and Ash Street in Piqua.

April 17, 2018

Rush Transportation and Logistics opens new HQ

- Rush relocated their headquarters from 2388 Arbor Blvd. in Moraine to 2619 Needmore Road.
- The new facility is 35,000 square feet and has more office and warehouse space and additional space for parking their fleet of trucks.

IT firm to relocate downtown

- N-ovation Technology Group will move from 2358 Lakeview Drive in Beavercreek to a 2nd-floor space

in the KeyBank Tower at 10 W. Second Street this year.

- The new space is 2,000 square feet and is currently being built.

April 18, 2018

DP&L sells acreage on Arbor Boulevard

- Tait Electric Generating Station LLC, based in The Woodlands, Texas, purchased 23 acres on Arbor Boulevard for \$1.7 million.
- The acreage was part of DP&L's Tait station in Moraine.

Industrial property sold

- Macab Investment LLC, out of Jamestown, purchased the building and surrounding 17 acres at 5120 Waynesville-Jamestown Road in Jamestown.
- The property houses six buildings totaling around 104,000 square feet.

Lexus of Dayton dealership sold

- The dealership at 8111 Yankee Street was sold to Hudson Dayton Real Property Acquisition LLC out of Charleston, South Carolina, for \$10 million.
- All employees at the dealership are expected to be retained under the new ownership.

April 20, 2018

Sinclair purchases Centerville church property

- Sinclair Community College purchased the Far Hills Church property at 5800 Clys Road for \$9.6 million.

- The purchase includes the 100,000-square-foot building and the 40 surrounding acres.

EXPERIENCE THE DIFFERENCE

Sources:

Dayton Chamber of Commerce Report - www.daytonchamber.org

Dayton Development Coalition - www.daytonregion.com/media-center/news

Dayton Business Journal - www.bizjournals.com/dayton

CCIM Institute - www.ccim.com/newscenter

Dayton Daily News - www.daytondailynews.com

Wall Street Journal - www.online.wsj.com/home-page

U.S. Bureau of Labor Statistics - www.bls.gov

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Dayton, Ohio 45402

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Dayton Regional Green

April 23, 2018 Updates

News

Bring Your Green Employee Engagement Bonus Points

NEWS

Mark Your Calendars - Sustainability Luncheon on June 6!

Mark your calendars! Next Sustainability Luncheon & the LAST Bring Your Green Award luncheon is scheduled for Wednesday, June 6, at Top of the Market.

More information coming soon.



BRING YOUR GREEN APRIL BONUS POINTS

In celebration of Earth Day coming up this month, we are rolling out BONUS POINTS for Bring Your Green 2.0 participants.

50 Bonus Points for Employee Engagement Actions- This Week Only!

Have you checked Bring Your Green employee engagement actions? Login any day this week to see what you can claim or work on this year and receive 50 Employee Engagement Bonus Points. Do you have actions to report that are not included in the listing? add that under the Innovation tab.

50 Employee Engagement Bonus points are only available through April 27

HOW TO:

Login to your page at BringYourGreen.com

Select any of your buildings

Click on the **Engagement** tab

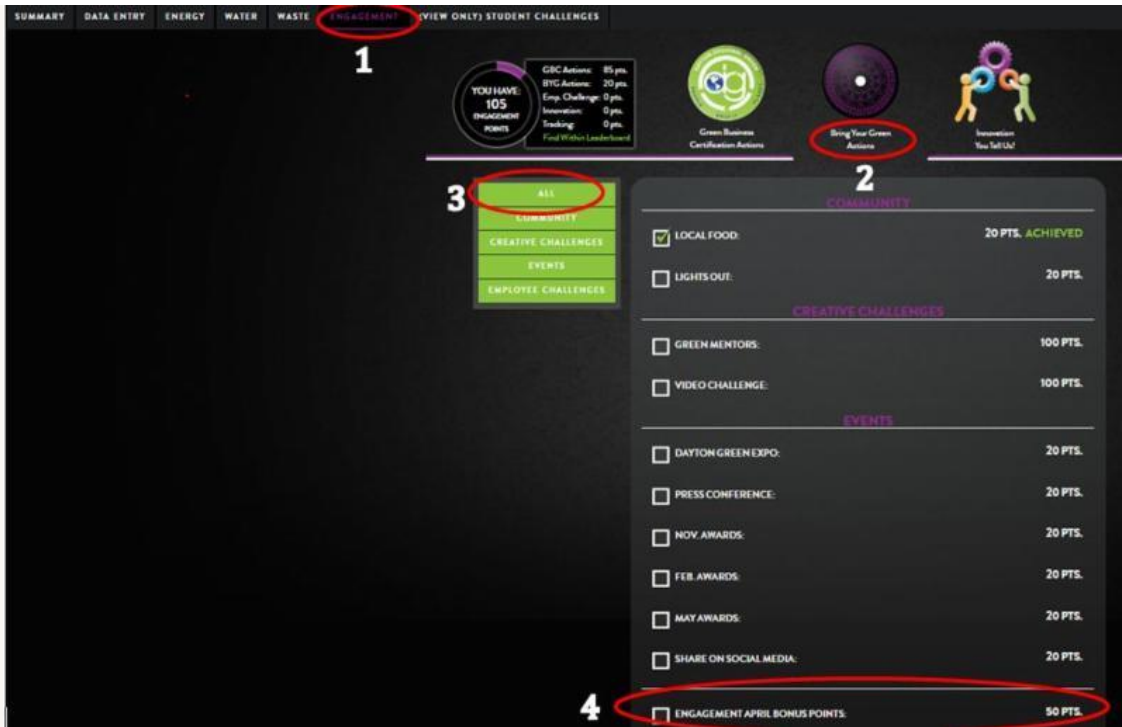
Click on **Bring Your Green Actions**

Check out all employee engagement actions to determine what you can accomplish

That's it! You've earned the 50 Bonus Points

Click on **Engagement April Bonus** to claim your points

Questions? Contact Us



200 Bonus Points For Data Entry

Are you falling behind in tracking your data? April is the month to catch up!

Log in to your account and add tracking data any day this month (through April 30th) and receive 200 bonus points!

Points will be added automatically next month.

BYG Energy Tracking Presentation
BYG Water and Waste Tracking Presentation



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